

1 **Understanding quality judgements of red wines by experts: effect of evaluation condition**

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20 **Abstract**

21 The effect of evaluation condition on quality judgements of wine experts was evaluated. Quality
22 perceived by wine experts was investigated under the assumption that this construct is built from
23 multimodal sensory inputs. Twenty-one wine experts from Rioja (Spain) scored the intrinsic quality
24 of 16 Spanish red wines under four conditions: (i) visual stimulation only, (ii) orthonasal olfaction
25 alone, (iii) in-mouth sensations only (wearing a nose clip) and (iv) global tasting. Agreement among
26 judges and the effect of evaluation condition were evaluated by principal component analysis
27 (PCA) and ANOVA, respectively. In parallel, a trained panel described aroma, taste and in-mouth
28 sensory properties such as astringency, global intensity and persistence. CIELab colour coordinates
29 were also obtained. These descriptive data were submitted to regression analyses to explore their
30 relationship with quality scores derived from the four evaluation conditions. Common mental
31 representations of wine quality under visual, olfactory and global conditions were confirmed, while
32 there was not a clear quality construct based exclusively on taste and mouthfeel properties. Wine
33 taste and mouth-feel quality concept is suggested to be built only in combination with aroma and/or
34 colour stimuli, and thus within a wine context.

35 Global quality judgement integrated information provided by visual and olfactory cues, even if
36 olfactory stimuli were suggested to have more importance on the construction of the global quality
37 concept of wine experts. Significant interactions between wine and evaluation condition revealed
38 significant differences in quality scores dependent on the stimuli received during tasting and on the
39 wine judged. Sensory cues driving quality, especially visual and in-mouth properties varied
40 depending on the evaluation condition, which suggested that global wine quality concept would be
41 the result of the integration of perceptual and cognitive information rather than a collection of
42 independent stimuli.

43 *Key words: evaluation condition; wine; quality perception; experts*

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45 **1. Introduction**

46 Quality is generally defined as the judgment of a products' overall excellence or superiority
47 (Zeithaml, 1988). Understanding the mechanisms underlying food quality perception is important as
48 it is involved in the decision-making process of consumers at purchase situations (Marin &
49 Durham, 2007). Wine is a particular case study within the general food and beverage domain as the
50 opinion of wine experts, especially of the so-called wine gurus, exerts an important influence on
51 wine market. It is thus important to understand sensory drivers of experts' quality perception as
52 their judgements tend to generate quality prototypes among wine consumers. Despite the known
53 relevance of understanding quality perception for the wine industry, this concept is not yet fully
54 understood in part because it is a multidimensional concept, which makes it difficult to define.

55 *1.1. Multidimensionality of quality*

56 The multidimensional character of perceived quality is related to factors such as the properties of
57 the product itself, and the characteristics of consumers.

58 Quality perception is influenced by the characteristics of the product which have been mainly
59 classified into intrinsic and extrinsic factors (Charters & Pettigrew, 2007). Intrinsic cues are those
60 related to the product itself (physical part of it) and its organoleptic properties such as aroma, in-
61 mouth properties or colour. Extrinsic cues refer to properties which are not physically part of the
62 product such as package design or region of origin. For the specific case of wine, intrinsic cues of
63 previously experienced wines are determinant in repurchase situations (Mueller, Osidacz, Francis,
64 & Lockshin, 2010). The importance of extrinsic properties lies on the fact that at wine purchase the
65 consumer is rarely able to taste wine and thus has to rely on extrinsic cues to infer wine quality.

66 Quality cannot be understood unless the characteristics of the consumer judging the product are
67 considered. This is particularly important for wine since consumers' perceptions are quite
68 heterogeneous and is highly influenced by consumer's level of expertise and different from that of
69 experts (Ballester, Patris, Symoneaux, & Valentin, 2008). Experts seem to have common

70 memorised wine prototypes, especially within the same production area (Hopfer & Heymann, 2014;
71 Torri et al., 2013), contrary to less experienced consumers (Urdapilleta, Parr, Dacremont, & Green,
72 2011). The fact that quality assessment is based on technical winemaking processes for experts and
73 on individual experiences for consumers results in a misalignment in the quality concept between
74 wine professionals and low-experienced consumers (Lattey, Bramley, & Francis, 2010; Sáenz-
75 Navajas, Ballester, Pêcher, Peyron, & Valentin, 2013).

76 *1.2. Flavour: an integrated percept*

77 Food flavour has been defined as the combination of stimuli perceived in the oral cavity combining
78 taste, olfactory as well as trigeminal somatosensory and thermal perception. Prescott (2012b)
79 suggested that during food experiences rather than the perception of individual discrete sensations,
80 products are perceived as an integration of these signals. Discrete physiological sensory systems
81 (taste, odours or tactile sensations) are anatomically separated, but they are functionally connected
82 (Gibson, 1966). They are integrated into a single perception (flavour). Perceptions are constructed
83 from a combination of both perceptual and cognitive signals, these lasts including the sensory
84 properties of the object that are encoded in the memory (Small & Prescott, 2005).

85 In the context of wine flavour, Castriota-Scanderbeg et al. (2005) showed that the pattern of brain
86 activations was different in wine consumers with different levels of expertise (experts vs naïve
87 consumers). Experts showed activation of areas implicated in gustatory/olfactory integration in
88 primates and involved higher cognitive functions such as memory. They showed higher sensitivity
89 to combined olfactory and taste perception and thus the ability of integrating several sensory
90 modalities, which would result in flavour representation (Pazart, Comte, Magnin, Millot, & Moulin,
91 2014). Differently, naïve consumers showed activations in the primary gustatory cortex and brain
92 areas related to a more emotional and global experience when drinking a wine (Castriota-
93 Scanderbeg et al., 2005). Less-experienced consumers seem to have recourse to more analytical

94 approaches than experts, thus a complex stimulus seems to be perceived as the individual elements
95 rather than integrated as a flavour.

96 *1.3. Wine quality evaluated by experts*

97 Wine quality is usually judged by wine professionals. For this purpose, either analytical (based on
98 descriptive analysis) (Etaio et al., 2010) or integrated (holistic) (Goldwyn & Lawless, 1991)
99 methodologies are described in the bibliography. Concerning analytical methods, it is widely
100 extended in the wine sector that groups of experts from a same region carry out the sensory quality
101 control, especially in Protected Designations of Origins (PDO) contexts such as that accredited and
102 described by Etaio et al. (2010) for young red wines from Rioja. Usually, a panel of around five-
103 seven experts carries out a descriptive task by scoring the intensity of individual parameters linked
104 to visual, aroma and in-mouth properties and/or selecting positive attributes or defects from a
105 previously established list. The parameters included in the score card are previously selected by a
106 group of experts during the method development. These attributes have to be specific of the wine
107 category object of evaluation and to influence its sensory quality. An overall quality score is
108 calculated by applying a weighting factor to each parameter of the scorecard. The contribution of
109 each parameter to the overall sensory quality is defined by consensus among experts during method
110 development. For example, Etaio et al. (2010) attributed weighting factors of 10%, 30% and 60% to
111 parameters evaluated in the presence of exclusively visual, aroma and all perceived in-mouth
112 (aroma, taste and trigeminal sensations) cues, respectively. Accordingly, in-mouth and visual
113 properties were suggested to be more and less important, respectively, for the overall sensory
114 quality.

115 Integrated quality assessments consist in the direct evaluation of quality based on a holistic
116 approach (Goldwyn & Lawless, 1991; Hopfer & Heymann, 2014). Experts are asked to score
117 quality as a single multidimensional attribute of wine. This approach considers both the common
118 mental representation of wine quality among wine experts from the same production area, and their

119 heterogeneity, as mental concepts are based on individual experiences (e.g. past tastings), ideas and
120 expectations. This methodology considers quality as an integrated percept (flavour) rather than the
121 summation of individual discrete sensations (taste and mouth-feel, aroma, colour) in contrast to
122 analytical approaches.

123 Most popular score cards for wine tasting combine both, analytical and holistic approaches.
124 Therefore, in the first step of wine evaluation, quality of wine is scored based on exclusively visual
125 stimuli. Then, judges evaluate wine quality based on olfactory cues and the last step involves the
126 scoring of overall wine quality with access to all sensory stimuli: visual, olfactory and gustatory.
127 Even if this wine tasting protocol is widely extended, there is a lack of scientific work exploring the
128 relationship between global quality perception (with access to all stimuli) and quality scored in the
129 presence of isolated sensory stimuli (e.g. visual or olfactory). In the present work, quality
130 perception was evaluated in these three conditions: with visual stimulation only (Q_v), with
131 orthonasal olfaction alone (Q_o), and global tasting (Q_g: with visual, olfactory, taste and trigeminal
132 stimuli) together with a fourth perception mode in the presence of in-mouth sensations only (Q_m:
133 wearing a nose clip). Even if wearing nose clips could be rather disturbing, they have been
134 employed as a means of closing participants' nostrils in previous studies (Labbe, Damevin,
135 Vaccher, Morgenegg, & Martin, 2006; Lawless et al., 2004; Parr et al., 2015) and are considered a
136 suitable method to prevent olfactory perception. This permitted us to study the contribution of
137 exclusively in-mouth stimuli (taste and trigeminal sensations) to the overall wine quality perception.
138 Together with visual cues, orthonasal olfaction, in-mouth properties (taste, and trigeminal
139 stimulation), retronasal olfaction is also involved in the perception of wines. However, the direct
140 evaluation of this chemosensory process deems difficult, since in the oral cavity retronasal aroma
141 stimuli and taste/mouthfeel properties are perceived simultaneously. Taking into account that
142 procedures for the direct measure of retronasal aroma would be rather onerous for experts, even

143 more than wearing nose clips, direct quality evaluation of wines based on exclusively retronasal
144 aroma was not considered in the present study.

145 In this context, the present research aimed at exploring: 1) the presence of shared mental
146 representations for quality in the presence of different sensory stimuli (visual, olfactory, in-mouth
147 and global), 2) the effect of evaluation condition on perceived quality of red wines by experts, and
148 3) associations between quality perception and wine intrinsic cues (colour coordinates, aroma and
149 in-mouth properties such as taste, astringency, global intensity and persistence).

150 **2. Material and methods**

151 *2.1. Wines*

152 Sixteen Spanish red wines from different wine making areas, varieties, vintages and with different
153 ageing periods in both bottle and oak barrels were selected to cover a wide range of sensory
154 properties. The detailed list of samples, including wine information and basic compositional
155 oenological parameters, is shown in Table 1.

156 *2.2. Quality evaluation by wine experts*

157 *2.2.1. Judges*

158 The panel of judges was composed of 21 established winemakers from DOCa Rioja (Spain), twelve
159 females and nine males ranging from 28 to 57 years of age (median = 35). Wine tasting and quality
160 judging was part of their everyday professional tasks as they mainly base their winemaking and
161 commercial decisions on tasting outcomes.

162 *2.2.2. Evaluation protocol*

163 Each judge completed four sessions (ca. 20 min each) in individual booths within the same day. In
164 the first session each judge evaluated the quality of each of the 16 wines in dark glasses (to avoid
165 visual influence) attending exclusively to orthonasal aroma properties (Quality olfaction-Qo-). In
166 the second session, judges scored the quality based on exclusively visual stimuli (Quality visual-
167 Qv-). In the third session, judges had to taste the wines in dark glasses while wearing a nose clip to

168 avoid aroma and visual interactions and to score quality based on perceived in-mouth properties:
169 taste and trigeminal sensations (Quality in-mouth-Qm). In the last session, wines were served in
170 clear glasses and judges had access to all stimuli: visual, olfaction, retro-olfaction, taste and
171 trigeminal sensations (Quality global-Qg-) of wines, as in conventional tastings. A break of 10 min
172 was enforced after each session.

173 Just after judges had scored wine quality in the visual, olfactory and in-mouth conditions, they were
174 asked to freely elicit visual, olfactory or in-mouth terms, respectively linked to high and low quality
175 wines according to their own criteria.

176 Twenty-mL wine samples were presented randomly in coded dark (for Qo and Qm) or clear (for Qv
177 and Qg) approved wine glasses (ISO 3591, 1977) at room temperature and covered with a Petri
178 dish. The three-digit code assigned to each wine was different in each of the four sessions.

179 Presentation order was randomised across judges within and across sessions. Water and unsalted
180 crackers were available so that participants could cleanse their palate between wines. Judges were
181 encouraged to expectorate wine samples.

182 Judges had to evaluate the samples once in the proposed order, in order to minimize any bias
183 introduced by the sample presentation order. Afterwards, they could examine the samples as many
184 times as they wanted and in any order. Unstructured 10-cm-long scales anchored with “very low
185 quality” at the right-end and “very high quality” at the left-end were used to score quality in the
186 four sessions (Hopfer & Heymann, 2014).

187 Participants were advised that they would taste and score quality of twenty wines in four sessions.
188 They were not given any other information about the study.

189 *2.3. Aroma and in-mouth characterisation of wines by a trained panel*

190 *2.3.1. Panellists*

191 Panellists were recruited via email from Universidad de La Rioja affiliates, including students and
192 staff, and gave oral consent to participate in the study. A total of 52 panellists were recruited on the
193 basis of their interest and their availability during five months. They were not paid for their

194 participation. For attendance reasons and based on panellist's individual performance evaluated
195 using the reproducibility index developed by Campo et al. (2008), the responses of forty-one
196 panellists (17 males and 24 females from 21 to 57 years old, median = 28) were considered for data
197 analyses.

198 2.3.2. Panel training

199 The panellists were trained during eighteen sessions (ca. one hour per session) over a period of five
200 months. This training period included two phases: a general (10 sessions) and a product specific (8
201 sessions) training phase. The wines selected for the general training phase presented intense and
202 easily recognizable aroma, taste and astringency properties and included red, white and rosé wines
203 of diverse grape varieties and origins. The objectives of the specific training sessions were for
204 panellists to gain familiarity with the type of wines selected for the study. During a typical training
205 session panellists became familiar with the specific vocabulary of an initial list of 110 aroma
206 descriptors (Sáenz-Navajas, Fernandez-Zurbano, Martin-Lopez, & Ferreira, 2011) and with the
207 rating of six attributes evaluated in-mouth: sweetness, acidity, bitterness, astringency, global
208 intensity and persistence. In each session reference standards were presented as described elsewhere
209 (Sáenz-Navajas, Fernandez-Zurbano, et al., 2011) to illustrate the aroma and in-mouth attributes.
210 Then, panellists evaluated three to five different wines by describing their aroma properties
211 (orthonasally) by choosing up to five descriptors from the list (Campo et al., 2008) and by rating
212 tastes and astringency on a 10-point scale (0 = “absence”, 1 = “very low” and 9 = “very high”),
213 global intensity on a 9-point scale (1 = “very low” and 9 = “very high”) and global persistence on a
214 nine-point scale (1 = “very short” and 9 = “very long”). The session ended with a discussion during
215 which the panel leader compared the aroma descriptors and the taste intensity scores given by
216 panellists to describe each wine. During training, the panellists modified the initial list of terms by
217 eliminating those terms they considered irrelevant, ambiguous or redundant and by adding
218 additional attributes they considered pertinent. At the end of the training, the list included 113
219 terms.

220 2.3.2. *Formal descriptive sessions*

221 Trained panellists described wines following the procedure described in Sáenz-Navajas et al.
222 (2011). Twenty-mL wine samples were presented in dark approved wine glasses (ISO 3591, 1977)
223 labelled with 3-digit random codes and covered with plastic Petri dishes according to a random
224 arrangement and monadic sequential presentation. Each panellist completed two sessions (ca. 45
225 min each) for the analysis of 20 samples (16 samples + 4 replicates of the same wine for evaluating
226 individual and panel repeatability within sessions and reproducibility between sessions) involving
227 ten samples per session. Panellists were asked to smell each wine, describe their odour by choosing
228 a maximum of five attributes from the list of 113 according to the citation frequency method
229 (Campo et al., 2008). Then, they were asked to taste the wine and rate sweetness, sourness,
230 bitterness, astringency, global intensity, and global persistence of the samples using the above
231 mentioned structured scales for each wine. Trained panellists rated samples using the sip and spit
232 protocol described by Colonna, Adams, and Noble (2004). Therefore, ten seconds after wine was
233 sipped, it was expectorated. Ten seconds later, apple pectin solution (1 g/L) was sipped, which was
234 spat out after another 10 s. Between wine–rinse combinations, subjects rinsed twice with de-ionised
235 water for 20s.

236 All wines were served at room temperature and were evaluated in individual booths. Panellists were
237 not informed about the nature of the samples to be evaluated.

238 2.4. *Visual characterisation of wines by CIELab coordinates*

239 The CIELab coordinates of wines were calculated in order to have a complete characterisation of the
240 colour of samples. Therefore, the transmittance spectra of this set of wines were measured.
241 Measurements were carried out in Agilent 8453 UV-Vis spectrophotometer with photodiode array,
242 using 0.2 cm path-length quartz cuvettes. Measurements were taken every 1 nm between 380 and
243 780 nm. Wine samples were previously clarified by centrifuging and passing wine through 0.45 µm
244 filters. From the spectra, the colour coordinates were calculated using the CIE method, with the CIE
245 1964 10° standard observer and the illuminant D65, according to the OIV rules (Resolution Oeno

246 1/2006). The values correspond to the degree of wine lightness (L_{10}^*) and the degree of red (when
247 $a_{10}^* > 0$), green (when $a_{10}^* < 0$), yellow (when $b_{10}^* > 0$), and blue (when $b_{10}^* < 0$) colour (Ayala,
248 Echavarri, & Negueruela, 1997).

249 2.5. Data analysis

250 2.5.1. Expert's agreement in quality evaluation

251 Quality scores were calculated by measuring the distance between the origin of the scale and the
252 mark indicated by the participants, ranging from 0 to 10. Principal Component Analysis (PCA) was
253 run on individual quality scores (judges in columns and wines in rows) derived from assessments
254 under the four evaluation conditions (Qo, Qm, Qv, and Qg) in order to evaluate inter-individual
255 consistency and thus judges' agreement. For that, a table with the wines in rows and the judges in
256 columns was compiled for each condition (Ballester, Dacremont, Le Fur, & Etievant, 2005). Simple
257 linear regression coefficients between the average (of the 21 judges) quality scores for a given
258 condition and the individual score of each participant were calculated to evaluate panel agreement.

259 For the in-mouth condition (Qm) no agreement among judges was observed, thus quality scores
260 grouped in a wine-by-participant matrix were submitted to hierarchical cluster analysis (HCA) with
261 the Ward criteria in order to identify groups of participants scoring wines similarly. Accordingly,
262 two groups of experts (clusters 1 and 3) and a judge (J3-cluster 2) evaluated in-mouth quality
263 differently. Further PCA was conducted with the average quality scores for each cluster to evaluate
264 their inter-relationship.

265 2.5.2 Correlation between evaluation conditions

266 A PCA was run on the quality scores averaged across judges in the visual, olfactory, in-mouth and
267 global evaluation conditions to evaluate correlations between conditions.

268 2.5.3. Effect of evaluation condition on quality assessments

269 A three-way ANOVA, with judge as random factor and wine and evaluation condition as fix factors
270 considering all main effects and interactions was calculated on the quality ratings. When a wine by

271 evaluation condition effect was observed a two-way ANOVA (judges as random factor and
272 evaluation condition as fix factor) was performed to evaluate the effect of evaluation condition on
273 the quality scores of each wine sample. Bonferroni correction was applied to adjust for the effects
274 of multiple testing. When a significant effect of evaluation condition was observed, pairwise
275 comparisons were carried out using a Bonferroni pairwise comparison post-hoc test.

276 *2.5.4. Sensory descriptive analysis*

277 *Evaluation of panel performance.* For evaluating the individual performance of panellists in the
278 orthonasal aroma description, average repeatability and reproducibility indexes (Ri) were calculated
279 for each of the panellists from duplicate assessments of one wine, within the same session and
280 between sessions. The minimum average Ri required to keep a judge response was set at 0.20
281 (Campo et al., 2008). The median of the average of Ri index (which varies from 0 to 1) was 0.58
282 and all were above 0.2, thus all subjects were considered in further analysis.

283 A contingency table, in which rows were the wines (including the replicates) and columns were the
284 terms, was submitted to Correspondence Analysis (CA) to explore the global repeatability and
285 reproducibility of the panel by evaluating the projection of wine replicates on the two-dimensional
286 CA map. Replicates were close to each other on the map; thus the panel was considered globally
287 repeatable and reproducible.

288 A PCA was run for each of the six attributes evaluated in mouth in order to assess judges'
289 agreement. For that, a table with the wines in rows and the judges in columns was employed.
290 Judges' projections were grouped in the loading plot for sourness, bitterness, astringency, global
291 intensity and persistence. Thus, the panel agreed in the interpretation of these terms. On the
292 contrary, for sweetness, judges were spread over the loading plot, which suggested that either the
293 assessors do not interpret similarly these attributes or the sensory differences among wines for this
294 attribute were marginal. Hence, sweetness was not further considered in subsequent analyses.

295 *Selection of significant aroma terms.* Chi-square tests were applied to the 113 aroma attributes to
296 select the attributes with frequencies of citation (FC) higher than those expected by chance as

297 described elsewhere (Sáenz-Navajas, Gonzalez-Hernandez, Campo, Fernández-Zurbano, &
298 Ferreira, 2012). Twenty-eight individual attributes were discriminant. Among these discriminant
299 attributes, those belonging to the same sensory category were then combined in order to obtain
300 more general families/categories reaching higher FCs and larger magnitudes of variation.
301 Accordingly, it was possible to establish that 10 aroma categories were relevant for the
302 characterization of the sensory properties of the 16 wine samples. The final list of terms is presented
303 in Table 2.

304 *Multivariate analysis.* A CA was performed on the wine by general terms contingency table. Only
305 dimensions with an eigenvalue higher than the mean eigenvalue (Kaiser law) were retained. Quality
306 scores obtained in the olfactory (Qo) and global (Qg) condition were projected as illustrative
307 variables on the CA plot.

308 2.5.5. Relationship between quality scores and descriptive variables

309 The relationship between quality scores and descriptive variables was studied by multiple linear
310 regressions (MLR) (Freedman, 2009) with cross-validation. Therefore, all factors derived from the
311 CA calculated with combined aroma terms, in-mouth variables and colour coordinates were
312 considered. As sensory descriptive scores and quality scores are not necessarily linearly related,
313 linear and power correlations were also considered.

314 2.5.6. *Classification of wines based on global quality perception*

315 In order to identify groups of wines according to global quality, a first cluster analysis (HCA) was
316 performed on all the PCs derived from the PCA calculated for global quality scores. With the three
317 clusters identified, a two-way ANOVA analysis was performed with judges (random) and clusters
318 (fix) as factors. Fischer post-hoc pairwise comparisons (95%) were calculated for significant
319 effects.

320 To evaluate the presence of significant differences among the three clusters, one-way ANOVA
321 (with cluster as fix factor) for colour coordinates, two-way ANOVA (with judges and cluster as

322 random and fix factors, respectively) for in-mouth attributes and Chi-square (χ^2) test for aroma
323 attributes were performed.

324 **3. Results**

325 *3.1. Experts' agreement in quality evaluation based on different sensory stimuli*

326 Figure 1 shows the loading of the judges onto the first two principal components (PC) derived from
327 the quality scores in the four evaluation conditions: visual (Qv, Figure 1a), orthonasal olfaction (Qo,
328 Figure 1b), in-mouth sensations with nose clips (Qm, Figure 1c) and global perception (Qg, Figure
329 1d). Figure 1a shows that in the visual condition, judges' loadings are grouped on the positive side
330 of the first PC (explaining almost 60% of the original variance), indicating a good inter-judge
331 agreement. Figure 1b shows that in the olfactory condition, twenty out of 21 judges loaded on the
332 positive side of the first PC (explaining 30% of variance). One judge (J17) loaded negatively on the
333 first PC and positively on the second one, suggesting a strong opposition with quality scores of
334 most judges. Figure 1c shows that in the in-mouth condition (with nose clip) judges' loadings are
335 spread out over the PCA, suggesting disagreement among judges. Further cluster analysis calculated
336 on individual scores allowed the identification of three groups of judges using similar quality
337 criteria under this condition. The most numerous group was cluster 1, which was composed of 71%
338 of judges, followed by cluster 3 (24%) and cluster 2 (5%). Cluster 2 was formed by exclusively one
339 judge: J3, nevertheless their records were studied to further understanding in-mouth quality scores
340 provided by the whole panel of experts. Scores of this judge were independent from the other two
341 clusters as it can be observed in the PCA plot shown in Figure 2. The first PC, explaining 43% of
342 the total variance, revealed a clear opposition between quality scores of cluster 3 (negative values
343 for PC1 and plotted on the left part of Figure 2) versus judge 3 (cluster 2), which acquired positive
344 values of PC1 (plotted on the right part). Thus, samples SO_C07 and CT_B07, related to quality
345 perceived by cluster 1, were opposed to samples projected on the right part of the plot. Samples
346 MG_V05 and CZ_D08 were especially related to quality perceived by judge 3, which were
347 confronted to the youngest wines of the study (projected on the top-left part of the plot). The second

348 PC, explaining almost 40% of the original variance, is driven by quality scores of cluster 3 and thus
349 related to wines with higher values of PC2 such as the young wines BE_R10 and RM_R10.

350 Figure 1d shows that in the global condition, most judges loaded positively on the first PC
351 (explaining 30% of variance). As an exception, judge J16 loaded mostly on the sixth component
352 ($r=-0.61$) of the PCA, suggesting that his or her judgement was different from that of most judges.

353 For each condition, average simple linear correlation coefficients (r) calculated between the average
354 quality scores of the panel of experts and individual scores (given by each judge) showed that the
355 highest average correlation coefficient was obtained for the visual condition (average $r=0.73$,
356 ranging from +0.14 to +0.95), followed by the olfaction (average $r=0.50$, ranging from +0.09 to
357 +0.74) and global condition (average $r=0.48$, ranging from +0.00 to +0.80). The lowest average
358 correlation coefficient was observed for the in-mouth condition (average $r=0.28$, ranging from -0.29
359 to +0.68). These data evidence the presence of a relatively homogeneous concept of quality among
360 judges under visual, followed by olfaction and global conditions, while there is a more
361 heterogeneous non-consensual quality construct in the in-mouth condition.

362 *3.2. Correlation between evaluation conditions*

363 Figure 3 shows the projection of wines and quality scores in the four evaluation conditions onto the
364 first two PCs of the PCA. The quality scores obtained in the four conditions are positively
365 correlated with PC1 ($r > 0.72$), which explained almost 70% of the original variance. This
366 suggested that there is a certain congruency in quality judgements of wines regardless the
367 evaluation condition. Wines projected on the right side of the plot (GC_B10, BO_B10, RM_R10
368 and CT_B07) were perceived higher in quality (score > 1 on PC1) in the four conditions. On the
369 contrary, wines AY_C05, CZ_D08 and SO_C07 (score < 1 on PC1) were perceived as lower
370 quality exemplars.

371 Besides the commonalities observed on PC1, differences among the olfaction and visual evaluation
372 conditions are shown on PC2 which explains about 19% of original variance. Olfaction and visual
373 qualities were negatively ($r=-0.60$) and positively ($r=+0.64$) correlated with this PC, respectively.

374 Simple linear regressions calculated between the average quality scores for the global condition and
375 the other three evaluation conditions suggested that judges could globally rely to a greater degree on
376 olfactory ($r=0.77$; $P<0.05$) than on visual ($r=0.66$; $P<0.05$) information when judging global quality.
377 Even if average global in-mouth quality scores were significantly correlated ($r=0.63$; $P<0.05$) this
378 result has to be interpreted with caution given the high disagreement observed among judges in this
379 condition.

380 *3.3. Effect of evaluation condition on quality scores*

381 Three-way ANOVAs calculated on quality scores (judges as random factor and condition and wine
382 as fixed factors) showed significant effects for both main factors: condition ($F=7.3$, $P<0.001$) and
383 wine ($F=15.2$, $P<0.001$) as well as their interaction ($F=3.6$, $P<0.001$). Thus, even if a global effect
384 of the evaluation condition on quality scores was observed, this effect seemed to be dependent on
385 the wine evaluated. This dependency could be further confirmed by calculating two-way ANOVAs
386 (judges and evaluation condition as random and fix factors, respectively) for each wine on quality
387 scores. Results showed significant main effects of the evaluation condition ($P<0.05$) for 38% of
388 samples (RM_R10, SO_C07, GC_B10, CH_R10, CZ_D08, CD_C10), and no significant effect for
389 the remaining wines. Among these six wines, four (SO_C07, GC_B10, CH_R10, CZ_D08) did not
390 present significant differences between global and olfactory quality scores. Global and in-mouth
391 quality scores did not significantly differed for four wines (RM_R10, CH_R10, CZ_D08, CD_C10)
392 and two wines (RM_R10, GC_B10) showed no significant difference between global and visual
393 quality scores.

394 *3.4. Terms associated with low and high quality*

395 Table 3 shows visual, aroma and in-mouth (taste and mouthfeel) terms associated with high and low
396 quality. These terms were freely cited by judges after scoring wine quality in the visual, olfactory or
397 in-mouth conditions. Visual attributes such as limpidity/clarity, depth (intense in colour), and red-
398 purple colour were related to high quality, on the contrary, oxidised-brown colour, turbidity and
399 light in colour to low quality.

400 The most elicited aroma attributes related to high quality were fruit, integrated wood, intensity,
401 complexity and varietal aroma, while terms such as oxidation, reduction, dirty aroma, low intensity,
402 *brettanomyces*, excessive old wood, faulty or green/vegetal aromas were linked to low quality.

403 Terms associated with high in-mouth quality were balance, volume/body, persistency,
404 round/smooth tannins or fatty mouthfeel; in opposition to excessive astringency and sourness,
405 unbalance, light/short, green sensation, bitterness or coarse tannins for low quality.

406 These results indicated that there were robust associations of visual, aroma and in-mouth terms to
407 quality. It was interesting to note that even if judges showed no agreement in the concept of in-
408 mouth quality (based exclusively on taste and mouthfeel sensations) when scoring quality of the
409 studied sample set, there was a global agreement in associating in-mouth sensory terms to quality.
410 Among these terms, together with classical terms such as astringency, balance or sourness, terms
411 linked to more specific mouthfeel sensations such as round/smooth tannins, volume/body, fatty or
412 green mouthfeels were cited (Table 3).

413 *3.5. Linkage between quality scores and sensory variables*

414 3.5.1. Linkage between quality scores and visual properties

415 A highly significant model was obtained ($P < 0.001$) in the prediction of visual quality (Q_v) from
416 colour coordinates (Table 4). The b_{10}^* and L_{10}^* coordinates appeared to be significant negative
417 predictors of visual quality: more yellow (and less blue: higher b_{10}^*) and light-coloured (higher
418 L_{10}^*) wines were perceived lower in quality in the visual condition.

419 A second regression was calculated to evaluate the role played by the visual cues (colour
420 coordinates) on global quality perception. Results showed a less significant model ($P < 0.05$;
421 $R^2 = 0.36$), involving the a_{10}^* coordinate as significant variable and suggesting that the red colour was
422 the main visual cue driving global quality.

423 3.5.2. Linkage between quality scores and aroma properties

424 Ten dimensions of the CA retained 100% of the original variance. These 10 dimensions were used
425 as predictors in multiple regression analysis of olfactory and global quality scores. The first two

426 dimensions were the only significant dimensions in the model. So only these two dimensions will
427 be presented in what follows. Figure 4 shows the projection of wines and terms into these
428 dimensions together with the quality scores (projected as illustrative variables) in the olfaction (Qo)
429 and global (Qg) conditions. The first dimension, which explained almost 35% of variance, was
430 driven primarily by the terms herbal, lactic and roasted (positively) and by the term vegetables
431 (negatively). For the sake of simplicity in the presentation of results, dimension 1 will be denoted as
432 roasted/lactic/herbal aroma factor onwards. The second dimension, retaining more than 28% of the
433 original variance, was driven primarily by the terms vegetables and red fruits (positively) and
434 woody (negatively). This dimension will be denoted vegetables/red fruit aroma factor onwards.
435 According to Figure 4, higher perceived qualities (evaluated in the olfaction and global condition)
436 were linked to wines located on the bottom-right quadrant of the plot, while lower quality wines
437 were located on the opposite side (top-left of the plot). Thus, wines mainly characterised by the
438 term roasted (composed by the individual terms toasted bread, caramel and coffee) were linked to
439 higher quality samples, while vegetal aromas and to a lesser extent animal were negatively
440 correlated with perceived quality in both conditions.

441 In agreement with this observation, the regression models were significant in both olfactory (Qo)
442 and global (Qg) evaluation conditions ($P < 0.001$) but the regression coefficient was higher for Qo
443 than for Qg ($R^2 = 0.60$ vs 0.50). Both models involved factors 1 (roasted/lactic/herbal) and 2
444 (vegetables/red fruits) (Table 5), but their role in the models was slightly different. On the one hand,
445 Qo was linearly correlated with the roasted/lactic/herbal aroma factor (higher values for this factor
446 resulted in higher Qo scores); while a quadratic relationship was observed for the vegetables/red
447 fruits vector. This quadratic relationship suggested that when judges had exclusively access to
448 olfactory information, the contribution of vegetables/red fruit aroma to the formation of the quality
449 concept was more important in wines with higher intensity for this aroma factor, while it was less
450 relevant for wines with lower values for this factor. Thus, for wines with negative values for factor
451 2 (plotted on the bottom part of Figure 4) the role of the vegetal/red fruit aroma factor was not as

452 | important as for wines plotted on the top part of Figure 4 (positive values for factor 2), for which
453 | higher vegetables/red fruit aroma resulted in lower quality scores. On the other hand, Qg was
454 | linearly correlated with the vegetable/red fruit aroma factor, while a quadratic relationship was
455 | observed for the roasted/lactic/herbal vector. These results indicate that when judges had access to
456 | olfactory, in-mouth and visual information (as in regular wine tastings), wines with higher vegetal-
457 | like aroma were scored lower in quality according to the simple negative correlation between
458 | quality and F2. Moreover, the negative quadratic correlation between quality and F1, suggested that
459 | for wines with lower intensity for factor 1 (roasted/lactic/herbal) the negative role played by the
460 | roasted/lactic/herbal aroma on quality perception was more important than for wines with higher
461 | intensity for this aroma.

462 | 3.5.3. Linkage between quality scores and in-mouth properties

463 | A significant quadratic regression model ($P < 0.05$) could be built for cluster 1, in which the sour
464 | taste was the sole significant variable (Table 6). Among wines with the lowest sour taste (< 2.6), the
465 | lower this taste was, the higher in-mouth quality was perceived. However, for sourer wines (> 2.6),
466 | the contribution of this taste to in-mouth quality judgements was limited. However, the relationship
467 | between quality and sourness should be considered with caution as a low variation in the sour taste
468 | of the studied wines was perceived (ranging from 2.2 to 3.3).

469 | For judge 3 (J3), called cluster 2, a highly significant quadratic model ($P < 0.01$) was obtained
470 | involving exclusively the astringent perception (Table 6) as it can be observed in Figure 5. This
471 | quadratic relationship suggested that the judge relied more on the tactile sensation in wines
472 | presenting higher astringency.

473 | For the third cluster of judges, formed by 24% of participants, in-mouth properties considered for
474 | scoring in-mouth quality were less clear. No significant model could be built regressing in-mouth
475 | properties on global quality scores. Only a weak significant ($P < 0.1$; $R^2 = 0.15$) simple positive linear
476 | correlation was observed between quality and sourness (Table 5). This result suggested that in-

477 mouth quality for these judges was driven by other in-mouth sensory dimensions (different from
478 taste, astringency, global intensity or persistence) that have not been described by the trained panel.

479 3.6. Linkage between global quality scores and sensory variables

480 A significant linear model was obtained ($P < 0.001$; $R^2 = 0.85$) in the prediction of global quality
481 from aroma, visual and in-mouth descriptors. The model is shown in equation 1.

$$482 \quad Q_g = 3.4 + 1.2 * \text{roasted/lactic/herbal} - 0.87 * \text{vegetables/redfruits} + 2.3 * (\text{vegetables/redfruits})^2 + 0.002 * a_{10}^2 - 0.13 * \text{astringency}^2$$

483 (equation 1)

484 The regression model showed that olfactory (roasted/lactic/herbal and vegetables/red fruits aroma
485 vectors), visual (a_{10}^* coordinate) and in-mouth properties (astringency) were involved in global
486 quality judgements. All the terms contributed significantly to the model ($P < 0.05$ in all cases).

487 For further understanding wine quality judgements based on global evaluation, a PCA followed by
488 cluster analysis was carried out with the individual quality scores. Three main clusters of wines
489 were identified (Figure 6). With these clusters, a two-way ANOVA (judges as random and clusters
490 as fix factors) followed by Fischer post-hoc pairwise comparisons (95%) were calculated. A
491 significant effect of cluster was obtained ($F = 37.1$, $P < 0.0001$), which indicated that quality scores
492 were significantly different among the three clusters. The cluster of wines with higher average
493 quality scores (5.8 ± 2.2) was composed of five samples: GC_R10, RM_R10, BO_B10, CT_B07 and
494 CD_C10. Wines scored lower in quality (3.1 ± 2.2) were CZ_D08, AY_C05, SO_C07, while the
495 remaining eight wines belonged to the medium quality category (4.4 ± 2.1).

496 The three wines with lower quality (CZ_D08, AY_C05, SO_C07) presented the highest frequency
497 of citations for the terms vegetables and for two of them (CZ_D08, SO_C07) for animal aroma.
498 These attributes were negatively correlated with perceived quality (Figure 4). This cluster presented
499 significantly ($\text{chi-square} = 3.99$; $P < 0.05$) higher frequency of citations in comparison with the
500 remaining 13 wines for the term vegetable (13.7 vs 4.5), while lower for roasted (3.7 vs 10.2 ; chi -
501 $\text{square} = 6.3$; $P < 0.05$).

502 Leaving aside these three wines with negative aroma and thus low quality, the drivers responsible
503 for differences between average and high quality wines were investigated. Results show that higher
504 quality exemplars presented significantly higher values ($F=11.6$, $P<0.01$) for the a_{10}^* coordinate (50
505 vs 40) and significantly higher frequency of citations ($\chi^2=3.13$; $P<0.1$) for the spicy
506 attribute (13 vs 6). None of the in-mouth terms described by the trained panel presented a
507 significant difference among high and average quality wines. This could be explained because the
508 relationship between wine quality and astringency was not linear but quadratic as indicated in
509 equation 1. A second potential explanation would be the fact that the set of in-mouth sensory
510 descriptors scored by the trained panel was limited and experts would rely on other mouthfeel
511 properties such as those cited in the declarative task (e.g., balance, volume/body, fatty mouthfeel,
512 coarse, round or smooth tannins).

513 **4. Discussion and Conclusions**

514 *4.1. Quality concept under different evaluation conditions*

515 The lowest variability among the panel of experts when judging quality was observed when
516 participants had access to visual stimulation (Qv) exclusively, followed by both orthonasal olfaction
517 only (Qo) and conjoint visual, olfaction, taste and trigeminal (Qg) stimulations. These results
518 indicated that there was a global agreement among judges when evaluating wine quality, which
519 supports the notion of agreed mental representations for wine quality under these three evaluation
520 conditions. This fact was further confirmed by the fact that judges exhibited robust verbal
521 associations between sensory terms and quality evaluated under visual and olfactory conditions.
522 This collective wine quality image was previously observed for constructs such as potential for
523 aging (Langlois, Ballester, Campo, Dacremont, & Peyron, 2010) and typicality (Ballester et al.,
524 2008). Wine experts are used to attending formal wine tasting sessions, in which they often have
525 information about the wines they taste, which leads to lower variability and higher consistency in
526 responses compared to novices (Urdapilleta et al., 2011). This higher consistency is attributed to the
527 building of shared semantic sensory memory representations of wine knowledge through exposure,

528 especially for experts belonging to the same wine region (Ballester et al., 2008; Langlois et al.,
529 2010), even if groups of experts from different regions (Rioja in Spain vs Côtes du Rhône in
530 France) have also been reported to present such commonalities (Sáenz-Navajas et al., 2013). Thus,
531 when tasting a wine, experts compare its sensory properties with idiosyncratic recollections generated
532 during previous experience to perform their quality judgement (Hughson & Boakes, 2002).

533 Concerning in-mouth evaluation of quality, there was an apparent consensus among judges from
534 declarative data as terms such as balance, volume/body, persistency, round/smooth tannins or fatty
535 mouthfeel were positively linked to wine quality, while excessive astringency or sourness,
536 unbalance, light/short sensation, green mouthfeel, bitterness or coarse tannins were linked to low
537 quality. However, this was not confirmed from a behavioural point of view as judges showed a
538 generalised disagreement. A first potential cause for this disagreement could be linked to the fact of
539 wearing nose clips, which may have disoriented them. This disagreement could also be explained in
540 terms of absence of a shared mental representation and thus heterogeneity among participants in the
541 in-mouth quality construct (access exclusively to taste and mouthfeel stimuli) of in-mouth quality
542 concept among judges. This last possibility could be explained in terms of flavour integration and
543 memory patterns. Experts process wine sensory information by similitude with wine flavours that
544 they have stored in memory during previous experiences to try to recognise all characteristics of
545 wine (Pazart et al., 2014). Binding and joint encoding of odours after pairing with tastes and tactile
546 sensations has been described to be automatic (Prescott, 2012a). However, in the in-mouth
547 condition, the stimuli they received did not seem to be familiar to them, as they usually evaluate
548 taste and mouth-feel sensations in a context, in the presence of olfactory and/or visual cues
549 simultaneously. Thus, the absence of mental prototypes of quality based exclusively on taste and
550 trigeminal sensation stored in their memory could generate this disagreement among participants.

551 | This result suggested that the evaluation of wine quality based on taste and trigeminal sensation
552 | should be evaluated within a context, in which at least aroma should be present.

553 *4.2. Linkage between global quality judgements and quality evaluated under isolated stimuli*

554 Significant correlation coefficients between average global quality and quality scores evaluated
555 with access to exclusive visual or olfactory sensory cues suggested that global quality judgement
556 integrated information provided by visual and olfactory clues. These commonalities were stronger
557 between global and olfactory quality scores, which would indicate the higher importance of
558 olfactory, followed by visual cues olfaction cues on global perceived quality. Concerning in-mouth
559 quality evaluation, the average scores were also significantly correlated with the average global
560 quality score, which would suggest that judges also rely on in-mouth cues when evaluating overall
561 quality. However, this result has to be interpreted with caution given the high disagreement among
562 judges in the in-mouth condition (wearing nose clips). Even if judges seemed to rely on aroma as
563 well as on visual and probably on in-mouth stimuli, a significant interaction of the evaluation
564 condition and wine was observed, which suggested that the effect of evaluation condition was wine
565 dependent. This result supported that global quality perception of wine was not a collection of
566 independent stimuli but an integration of information from physiologically distinct sensory
567 modalities leading to a new construct as stated by Small and Prescott (2005).

568 In this context, it would be important to consider whether a simple holistic and integrated approach,
569 evaluating global quality impressions of wine experts similar to that employed in the present work
570 and also proposed by Goldwyn and Lawless (1991) or Hopfer and Heymann (2014), would be more
571 suitable for obtaining an overall quality judgement of wines than traditional quality evaluation
572 schemes, which propose analytic approaches (individual flavour stimuli are evaluated separately) to
573 generate an overall quality score calculated from the records of individual parameters. As already
574 stated Lawless (1995), both analytical and integrated approaches have their advantages and
575 disadvantages. The formers guaranty more reliable sensory descriptions derived from trained
576 panels, easier to implement in quality control programs, while holistic methodologies take into
577 consideration an integrated perception (closer to consumers´ experiences) and inter-judge diversity,
578 which seems to better guaranty adaptation to changes in quality representations.

579 4.3. Drivers of quality judgements

580 Quality perceived under the four evaluation conditions were driven by different sensory attributes.
581 Experts seemed to rely on both yellow colour (measured by b_{10}^* coordinate) and wine lightness
582 (measured by L_{10}^* coordinate) when judging wine quality based on exclusively visual cues. Thus,
583 more yellow and light-coloured wines were linked to low quality. Yellow nuances appear in
584 prematurely aged red wines as a result of a deficient management of oxygen during wine making
585 (Sanchez-Iglesias, Luisa Gonzalez-Sanjose, Perez-Magarino, Ortega-Heras, & Gonzalez-Huerta,
586 2009). This would explain why experts, which base their quality judgements mainly on technical
587 variables such as oenological processes and viticulture variables (Parr, Mouret, Blackmore,
588 Pelquest-Hunt, & Urdapilleta, 2011), associated yellow colour in wine with low quality. Concerning
589 wine lightness, the role played by this variable in quality judgements would be more oriented in
590 terms of wine prototypes stored in the memory of experts and related to specific wine regions. Thus,
591 in the Spanish Rioja region, darker wines have been linked to higher quality samples (Sáenz-
592 Navajas, Echavarri, Ferreira, & Fernandez-Zurbano, 2011). This could be linked to the fact that
593 quality wines elaborated with Tempranillo (most cultivated variety in the region) are aimed at
594 reaching high colour intensity. Notwithstanding, it could be hypothesised that for wines from
595 regions elaborated with varieties yielding light-coloured wines such as Pinot noir in Burgundy, wine
596 colour intensity (measured by L_{10}^*) would be differently linked to visual quality evaluated by
597 experts in that production area.

598 Concerning olfactory quality, both declarative and behavioural data, suggested that the first driver
599 of quality was the absence of defective aromas related to vegetal and animal nuances. From
600 declarative data mainly fruity and integrated woody aromas were linked to high quality, while the
601 behavioural task revealed that judges relied on roasted aroma when judging olfactory quality. This
602 was well in accordance with literature dealing with assessments carried out by experts from
603 different countries or highly-involved wine consumers in Australia (Lattey et al., 2010; Mueller,
604 Osidacz, Francis, & Lockshin, 2010), Spain (Sáenz-Navajas, Fernandez-Zurbano, et al., 2011;

605 Sáenz-Navajas et al., 2012), France (Sáenz-Navajas et al., 2013) or Uruguay (Varela & Gambaro,
606 2006).

607 Regarding in-mouth quality judgments, three groups of judges showing different quality concepts
608 were obtained. On the one hand, a certain linkage between sourness and quality was suggested for
609 cluster 1 and Judge 3 (cluster 1 and 3), which was consistent with previous works carried out with
610 Spanish wines evaluated by experts (Sáenz-Navajas, Fernandez-Zurbano, et al., 2011). However,
611 this result should be interpreted with caution firstly because the range of intensity of sourness in the
612 studied wines was low and secondary because the relationship between sourness and quality was
613 not strong enough. On the other hand, the cluster formed by a sole judge relied on astringency when
614 evaluating in-mouth quality as reported in the literature (Sáenz-Navajas, Fernandez-Zurbano, et al.,
615 2011; Varela & Gambaro, 2006). However, the original variance explained was in all cases low
616 (<50%).

617 Globally, these results indicated that there were not strong relationships between quality perceived
618 in mouth scored by judges and in-mouth attributes evaluated by the trained panel. This fact together
619 with the results derived from the declarative task, where several terms related to mouthfeel
620 properties were cited, suggested that attributes traditionally measured by trained panels (such as
621 taste or astringency) are insufficient for understanding in-mouth quality. Thus, further work should
622 be carried out to develop an operational tool describing a wider range of in-mouth sensations as
623 suggested by Gawel, Iland, and Francis (2001).

624 Intrinsic sensory cues driving global quality involved colour (red colour), aroma (defective and
625 roasted aroma) and in-mouth (astringency) properties. It is interesting to note that visual and in-
626 mouth sensory cues differed depending on the information that experts had access to when judging
627 wine. Red colour of wines was a significant parameter taken into account (together with other
628 sensory parameters) when evaluating the global quality of wines, but when judges had access to
629 exclusively visual cues the sensory drivers considered in their judgements differed and were related
630 to yellow nuances and wine lightness. For the in-mouth condition, no strong relationships between

631 | [quality and studied in-mouth attributes could be found](#), while when they had access to all stimuli,
632 | astringency appeared to drive quality assessments. Concerning, aroma drivers, even if the role
633 | played was different to a certain degree, similar aroma terms were involved in both olfactory and
634 | global conditions. This reinforced the result related to the fact that [olfactory cues had more](#)
635 | [importance on](#) global quality judgements than visual or in-mouth [drivers](#).

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758 **Figure Captions**

759 **Figure 1.** PCA plots on dimensions 1 and 2 calculated on the individual quality scores given by
760 judges based on: a) exclusively visual stimuli (Qv), b) exclusively olfactory stimuli (Qo), c)
761 exclusively in-mouth stimuli (Qm) and d) global cues (Qg). The arrows represent the judges.

762 **Figure 2.** PCA plot on dimension 1 and 2 calculated on the average in-mouth quality scores of
763 cluster 1, cluster 2 (formed by exclusively one judge: J3) and cluster 3

764 **Figure 3.** Projection of wines and quality scores in the four evaluation conditions on dimensions 1
765 and 2 of the PCA.

766 **Figure 4.** Projection of aroma descriptors and wines on the correspondence analysis space
767 (dimensions 1 and 2). The arrows (illustrative variables) represent the average quality scores given
768 by judges under the olfaction (Q olfaction, Qo) and global (Qg) conditions.

769 **Figure 5.** Second order-potential relationship between in-mouth quality scores (Qm) given by judge
770 3-cluster 2 (5% of the panel) and astringent score derived from the trained panel.

771 **Figure 6.** Mean quality scores obtained for the 16 studied wines under the global condition (Qg:
772 with access to visual, olfactory and in-mouth stimuli). Error bars are calculated as $s/n^{1/2}$; s: standard
773 deviation, n: number of panellists. The three clusters of wines (High, Medium and Low quality)
774 derived from the HCA are represented with different bar colours.

Figure 1.

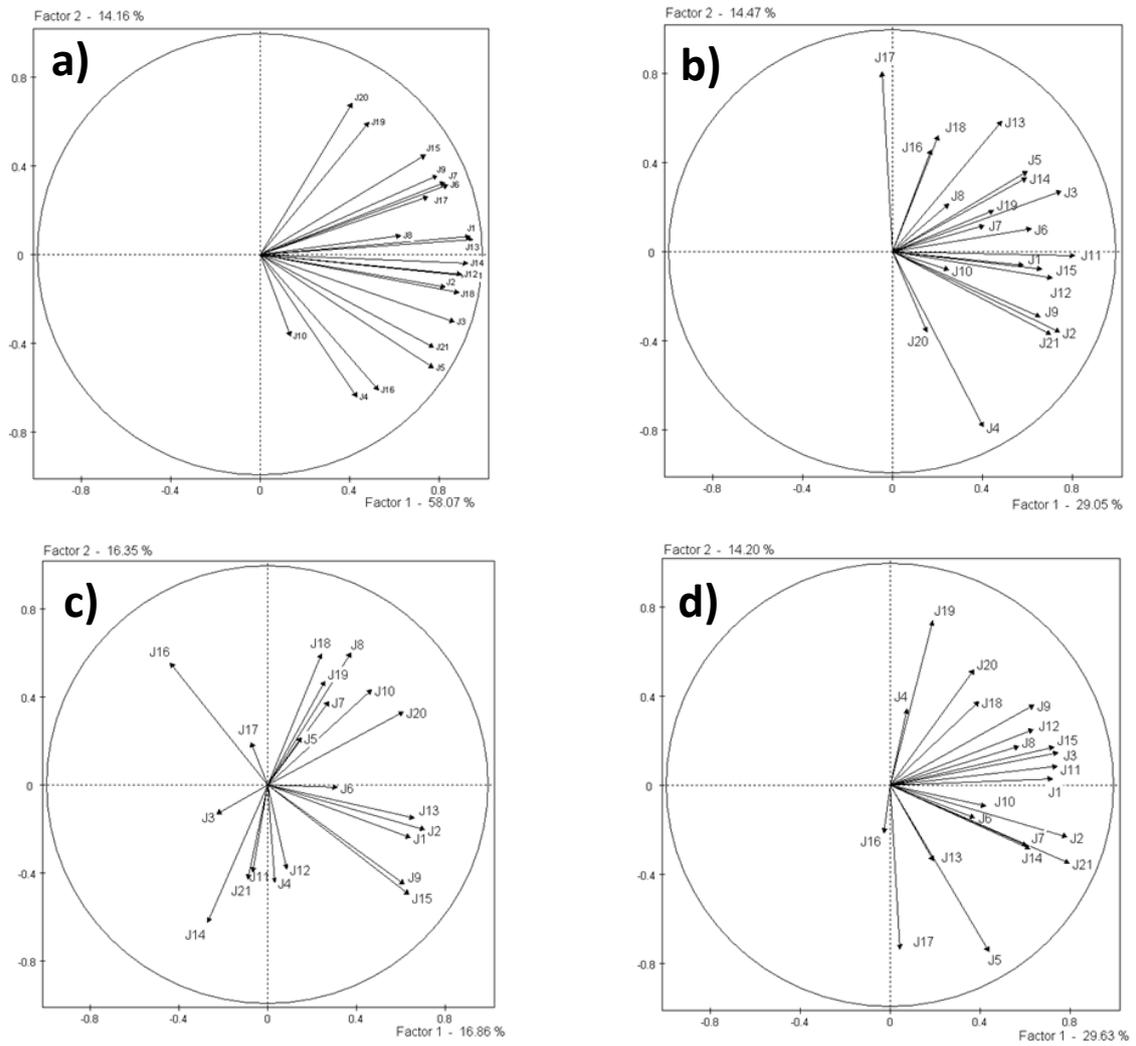


Figure 2

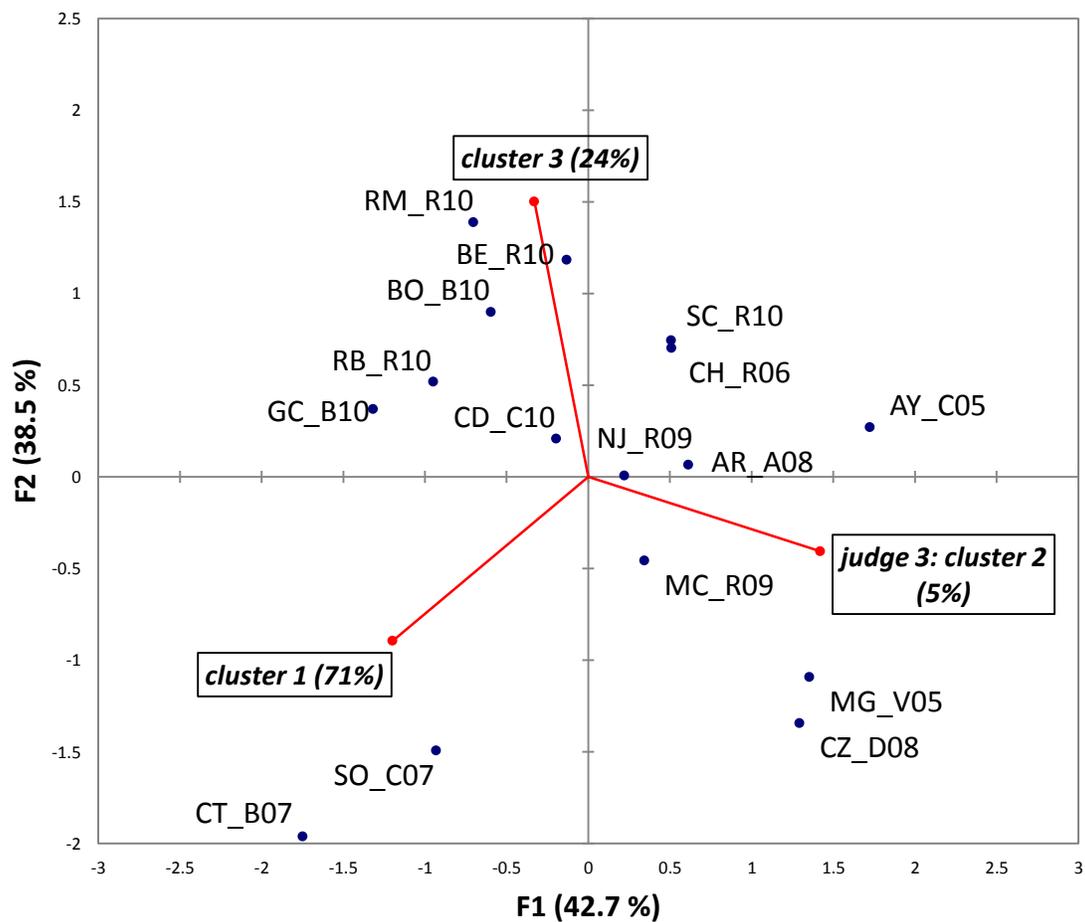


Figure 3.

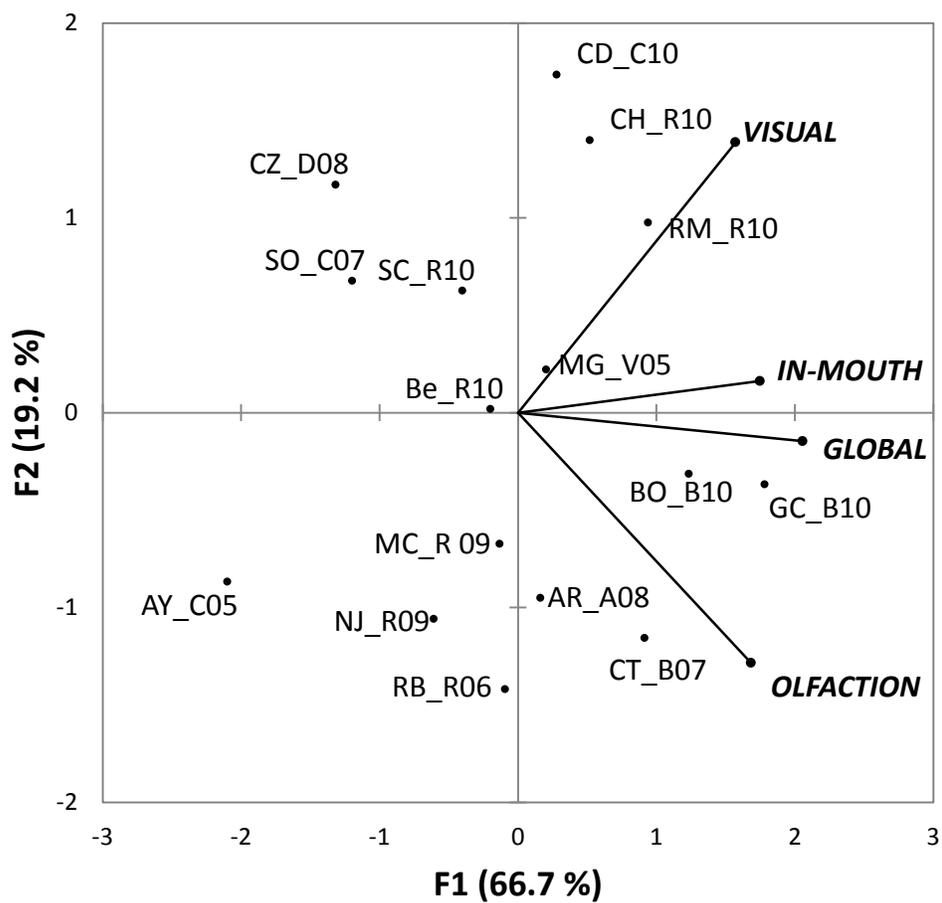


Figure 4.

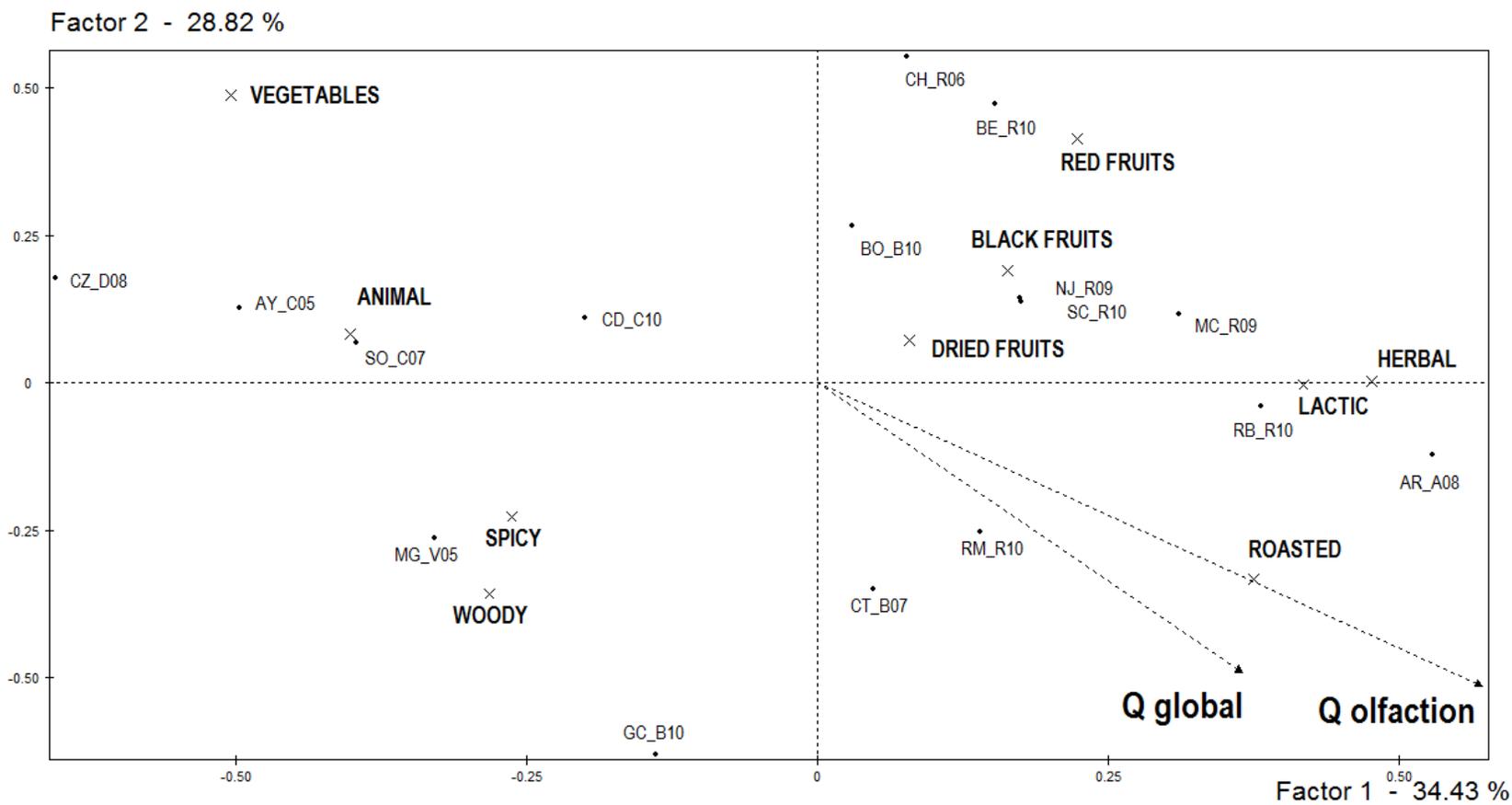


Figure 5

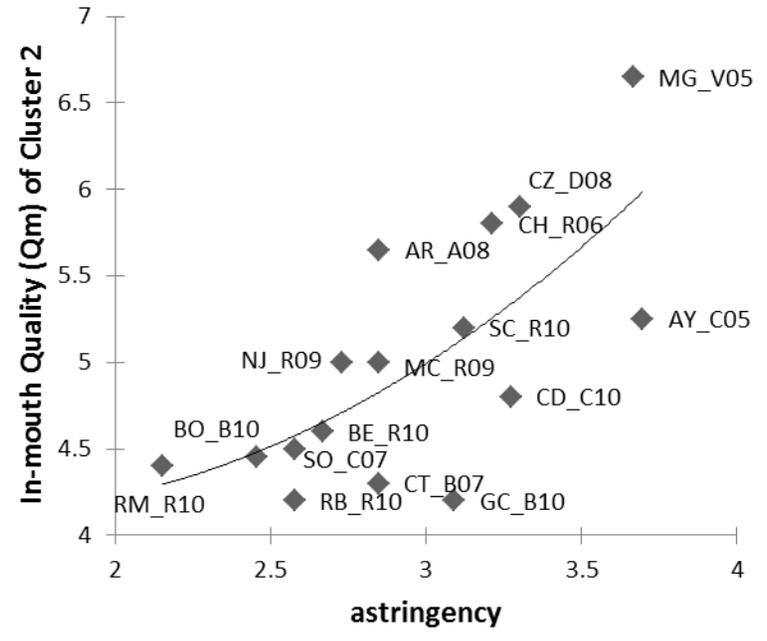


Figure 6

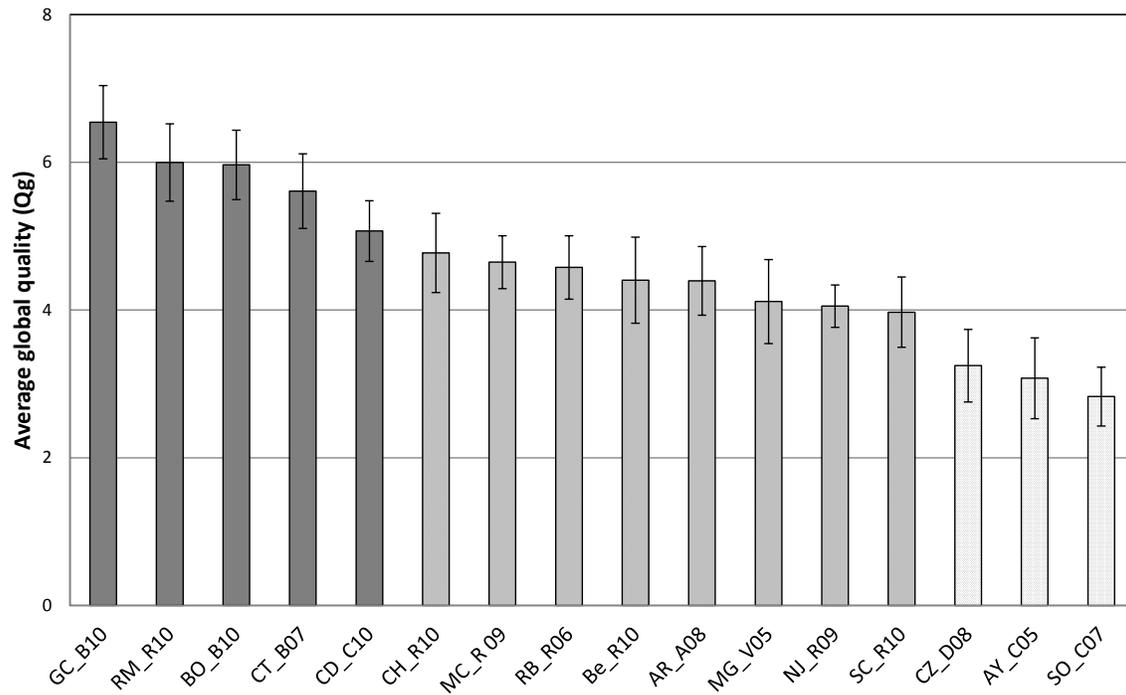


Table 1. The sixteen studied commercial wines and their original oenological parameters.

wine code	origin	vintage	grape variety	oak aging	TPI ^a	pH	TA ^b	AV ^c	RS ^d	MA ^e	LA ^f	alcohol (% v/v)
MG_V05	DO Dominio de Valdepusa	2005	cabernet sauvignon	12	83.4	3.65	4.91	0.56	4.35	0.29	0.77	15.2
AY_C05	DO Cariñena	2005	merlot, tempranillo, cabernet sauvignon	10	74.3	3.52	5.86	0.69	3.39	0.33	1.00	14.3
GC_B10	DO Borja	2010	garnacha	4	71.4	3.43	6.14	0.42	3.61	0.25	0.68	14.7
RM_R10	DOCa Rioja	2010	graciano	8	66.4	3.57	5.80	0.41	2.31	0.19	1.45	14.8
CD_C10	DO Cariñena	2010	garnacha, tempranillo, cabernet sauvignon	0	66.4	3.63	5.30	0.53	2.57	0.24	0.90	13.5
CZ_D08	DO Duero	2008	tempranillo	18	62.0	3.65	5.33	0.57	1.71	0.35	2.47	13.4
BO_B10	DO Borja	2010	garnacha, syrah, tempranillo	0	61.0	3.66	5.04	0.47	2.68	0.17	1.07	14.8
CH_R06	DOCa Rioja	2006	tempranillo, viura	0	60.3	3.88	4.45	0.62	1.77	0.20	3.30	14.1
CT_B07	DO Borja	2007	garnacha	15	59.1	3.47	5.66	0.51	4.34	0.30	0.75	13.9
SC_R10	DOCa Rioja	2010	tempranillo, garnacha	0	57.8	3.72	4.84	0.48	2.32	0.18	2.52	13.4
SO_C07	DO Cariñena	2007	garnacha, tempranillo, cabernet sauvignon	18	54.9	3.53	5.66	0.75	3.81	0.18	1.21	13.8
AR_A08	DO Arlanza	2008	tempranillo	12	53.0	3.73	5.57	0.63	1.98	0.24	2.79	13.6
MC_R09	DOCa Rioja	2009	tempranillo,graciano, mazuelo	12	52.3	3.64	4.92	0.52	2.09	0.21	2.11	13.7
NJ_R09	DOCa Rioja	2009	tempranillo, garnacha	18	49.7	3.65	5.35	0.66	1.67	0.18	2.14	13.6
RB_R10	DOCa Rioja	2010	tempranillo, garnacha	18	49.4	3.49	5.37	0.57	2.23	0.23	1.45	14.3
BE_R10	DOCa Rioja	2010	tempranillo, garnacha	0	45.4	3.61	5.09	0.25	1.52	0.18	1.86	13.9

^aTotal Polyphenol Index. Absorbance at 280nm measured in 10-cm cuvettes

^bTotal titratable acidity expressed in g L⁻¹ of tartaric acid

^cVolatile acidity expressed in g L⁻¹ of acetic acid

^dReducing sugars expressed in g L⁻¹

^eMalic acid expressed in g L⁻¹

^fLactic acid expressed in g L⁻¹

Table 2. Combined terms (Cx) formed by individual attributes with their significance (*P* value) according to the χ^2 distribution. Data is expressed as percentage of frequency of citation (% FC).

Combined terms	Red fruits (C3)	Black fruits (C2)	Dried fruits (C2)	Roasted (C3)	Woody (C2)	Spicy (C4)	Vegetables (C4)	Herbal (C3)	Animal (C2)	Lactic (C2)
Individual terms	Red fruits	Black fruits	Dried fruits	Toasted bread	Wood	Spicy	Vegetal	Fresh tobacco	Animal	Butter
	Strawberry	Blackberry	Prune	Caramel	New wood	Liquorice	Vegetables	Thyme	Leather	Lactic
	Cherry			Coffee	Wood smoke	Black pepper	Olive	Menthol/ fresh		
						Vanilla	Backed potato			
Significance	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)	(<i>P</i> <0.001)
Maximum (% FC)	39%	41%	22%	51%	73%	49%	37%	37%	32%	12%
Samples for Max.	BE_R10	MC_R09	NJ_R09	AR_A08	GC_B10	CT_B07	AY_05	AR_A08	CZ_D08	AR_A08
Minimum (% FC)	2%	12%	2%	2%	7%	2%	2%	2%	2%	0%
Samples for Min.	GC_B10	CZ_D08	BE_R10	CH_R06	BE_R10	CH_R06	RB_R10 GC_B10 CT_B07	CH_R06	NJ_R09 CT_B07	SC_R10 SO_C07 AY_C05
Range (% FC)	37%	29%	20%	49%	66%	46%	34%	34%	29%	12%
Average (% FC)	20%	24%	13%	22%	28%	21%	15%	13%	12%	6%

Table 3. Visual, aroma and in-mouth (taste and mouthfeel) terms linked to high and low quality perception. Terms cited by less than 15% of experts have been omitted for clarity. Numbers in brackets are the frequency of citation for a term expressed in %.

	High quality	Low quality
Visual terms	Limpidity/clarity (81%), high depth-intensity (71%), red-purple colour (43%),	Oxidized-brown colour (81%), turbidity (67%), low colour intensity (57%)
Aroma terms	Fruit (71%), integrated wood (71%), intense aroma (43%), complex aroma (29%), varietal aroma(24%)	Oxidation (57%), reduction (52%), dirt (48%), low intensity (48%), <i>brett</i> (43%), excessive old wood (33%), fault (33%), green/vegetal (24%), mould (19%)
Taste and mouthfeel terms	Balance (67%), volume/body (48%), round/smooth tannins (43%), persistency (24%), fatty mouthfeel (19%)	Excessive astringency (67%), excessive sourness (52%), unbalance (48%), light/short (33%), green (29%), bitterness (29%), coarse tannins (19%)

Table 4. Regression models predicting visual quality (Qv) and global quality (Qg) from visual variables (a_{10}^* -red colour-, b_{10}^* -yellow colour-, L_{10}^* -lightness-), R-squared value, F-ratio and significance: *P<0.1, **P<0.05, ***P<0.01, ****P<0.001.

	equation	R ²	F	P
Qv	$13.4 - 0.12 \times \mathbf{b}_{10}^* - 0.13 \times \mathbf{L}_{10}^*$	0.92	88.7	****
Qg	$0.20 + 0.10 \times \mathbf{a}_{10}^*$	0.38	8.67	**

Table 5. Regression models predicting olfactory quality (Qo) and global quality (Qg) from aroma factors derived from CA analysis (F1: contributed mostly by roasted/lactic/herbal, F2: vegetables/red fruit), R-squared value, F-ratio and significance: *P<0.1, **P<0.05, ***P<0.01, ****P<0.001.

	equation	R ²	F	P
Qo	$4.5 + 1.9*\mathbf{F1} - 1.5*\mathbf{F2} + 2.8*\mathbf{F2}^2$	0.60	8.34	***
Qg	$5.2 - 1.4*\mathbf{F2} - 5.4*\mathbf{F1}^2$	0.50	8.66	***

Table 6. Regression models predicting in-mouth quality (Qm) perceived by three clusters of experts (cluster 1 formed by 71% of participants, cluster 2 by 5% and cluster 3 by 24%) from in-mouth attributes, R-squared value, F-ratio and significance: *P<0.1, **P<0.05, ***P<0.01, ****P<0.001.

	equation	R²	F	P
Qm (Cluster 1) 71% *	$29.8 - 17.1*\text{sourness} + 2.9*\text{sourness}^2$	0.50	8.07	***
Qm (Cluster 2) 5%	$3.3 + 0.2*\text{astringency}^2$	0.44	12.7	***
Qm (Cluster 3) 24%	$0.3 + 1.5*\text{sourness}$	0.15	3.54	*

*for this model, AY_C05 was an outlier