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# Selection of an international distribution center location: A comparison between stand-alone ANP and DEMATEL-ANP applications

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# ABSTRACT

The problem of Distribution Center (DC) strategic location is critical since it impacts the company's overall distribution strategy and enhances supply chain resilience. This paper compares and evaluates five locations in Europe for the possible establishment of an international distribution center. The Analytic Network Process (ANP) and Decision-Making Trial and Evaluation Laboratory (DEMATEL)-Based ANP techniques were applied in the analysis, considering 25 criteria across seven dimensions. This paper aims to provide a decision-making framework for prioritizing distribution center locations in Europe, identifying key criteria, and ranking alternative locations to guide decision making processes for stakeholders and policy makers involved in DC location selection. The results demonstrated that both approaches rank the alternatives similarly, although they assign varying degrees of importance to decision criteria. The research was constrained by a limited number of alternatives and respondents, as well as imprecision in human judgments. Future research will explore additional sustainability and social criteria, more alternative locations, and incorporate fuzziness for a more comprehensive selection of the optimal International Distribution Center (IDC) location.

## **1. Introduction**

Nowadays the global economy is characterized by a fragile postpandemic recovery and dimmed by the ongoing war in Ukraine. Supply chains are faced with inventory and shipping issues, while inventory centralization and distribution remain a challenge [\(Gürbüz, Muerza,](#page-19-0)  Marchiori, & [Zangiacomi, 2021](#page-19-0)). To mitigate these problems, and make supply chains more resilient, the definition of the proper location of distribution centers (DCs) is necessary, which has a fundamental impact on the distribution strategy of a company.

International Distribution Centers (IDCs) are used for global logistics operations. Their location is a key factor as it facilitates the optimization of the supply chain, reducing costs and delivery times. The optimal location of the DC can reduce transportation costs and decrease inbound and outbound lead times, which will facilitate inventory control and thus increase the level of service. Several criteria, apart from lead time and cost reduction, must be taken into consideration while determining

the optimal location of a DC. The environment, which consists of society, culture, and infrastructure, is of crucial importance for the functionality of the location. The competitive position of a location may be diminished by cultural differences, unavailability of skilled labor, lack of space and facilities, undeveloped infrastructure, as well as unfavorable tax system and custom procedures. In that case, apparently short distances may be less time-efficient than longer distances in an area with better attributes from the point of view of the above-mentioned criteria. Other criteria influencing DC location are political stability and territorial dimensions [\(Ayadi, Hamani, Kermad,](#page-19-0) & Benaissa, 2021; [Kumar](#page-19-0) & Anba[nandam, 2020](#page-19-0)), interconnected business activities and network connections [\(Elevli, 2014](#page-19-0)), geographical and physical closeness ([Erkayman, Gundogar, Akkaya,](#page-19-0) & Ipek, 2011), regional characteristics and the price of connection to different means of transport [\(Kampf,](#page-19-0)  Průša,  $\&$  [Savage, 2011](#page-19-0)), population and handling capacity of seaports (Onden, Acar,  $&$  [Eldemir, 2018\)](#page-19-0). Due to the heterogeneity in the typology of criteria affecting the decision, Multiple Criteria Decision

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Making (MCDM) methodologies are revealed as a suitable approach to be applied.

Considering that the dimensions/attributes are interdependent, the Analytic Network Process (ANP) is selected as fa tool that addresses decisions involving dependency and feedback. In the context of ANP applications it is assumed that the problem's network structure is known a priori, however the decision maker may encounter difficulty in readily defining this structural framework (Milenković, Val, Lutovac, Bojović, & Knežević, 2021). The second issue is related to the quantification of influence in ANP models. Namely, in ANP, the influence between criteria is quantified by pairwise comparisons in which interdependencies are treated as reciprocal values (Golcuk & [Baykasoglu,](#page-19-0)  [2016\)](#page-19-0), which does not correspond to the real situation. Furthermore, even though ANP allows for an assessment of influence and interdependence, it may lead to a lack of understanding on the part of decision makers. Therefore, as an improvement of the ANP approach for the DC location selection problem, DEMATEL (Decision Making trial and evaluation laboratory) has been integrated with ANP as one of the most popular causal dependency models. DEMATEL allows for a better understanding of influences by analyzing elements in cause-and-effect relationships [\(Ortíz, Felizzola,](#page-19-0) & Isaza, 2015). In the integrated DEMATEL- ANP (DANP) approach, DEMATEL first assesses the causal relationships of the dimensions/attributes by decomposing them into groups of causes and effects. The derived causal relationships are then used to determine the attribute weights by applying the ANP method. DEMATEL allows the resolution of complex and interdependent problems (Fontela & [Gabus, 1976\)](#page-19-0). Meanwhile, ANP is a generalization of AHP ([Saaty, 2008\)](#page-19-0) and avoids the limitations related to the interdependence of nodes at different levels of the hierarchy (Saaty & [Vargas,](#page-19-0)  [2006\)](#page-19-0).

In this paper, ANP and DNP have been utilized to determine the most optimal location in Europe for an IDC among five regions known for their heavy logistics activity.

DC location approaches have been mainly implemented at regional/ country level, e.g. Puška, Štilic, [and Stevic \(2023\)](#page-19-0), [Kumar and Anba](#page-19-0)[nandam \(2020\)](#page-19-0), [Ayadi et al. \(2021\)](#page-19-0); or company case study, e.g. [Liang,](#page-19-0)  [Verhoeven, Brunelli, and Rezaei \(2021\)](#page-19-0), in different applications, e.g. as refugee camps ([Abikova, 2020](#page-19-0)), offshore out-sourcing ([Zhou](#page-20-0) & Xiao, [2019\)](#page-20-0), wind farms (Gigović, Pamučar, Božanić, & [Ljubojevi](#page-19-0)ć, 2017), ammunition depots (Gigović, Pamučar, Bajić, & Milićević, 2016), freight village locations in Turkey (Karasan & [Kahraman, 2019](#page-19-0)). Nonetheless, as far as current knowledge extends, no study has been devoted to a comprehensive multicriteria analysis for DC location selection at a global level, particularly focusing on the location of an IDC in Europe.

The research gap is identified based on a combination of recognizing contextual challenges (complexity of supply chain dynamics, transportation and logistics challenges, sustainability, and environmental concerns, among others), acknowledging the importance of specific research questions, and undertaking comprehensive analyses to fill gaps in existing literature related to IDC location selection. The research questions (RQ) designed to fill gaps in existing literature are focused on the following inquiries:

- RQ1. Which are the main dimensions/criteria that can be used to evaluate the location of an IDC in Europe?
- RQ2. Is there any difference in the assessment of the problem using ANP and DE-MATEL-ANP in five real locations in Europe?

By addressing these RQs, the paper contributes to the previous literature in three ways. First, the criteria/dimensions that should be considered by stakeholders in the IDC location selection process are identified and, through an assessment of their influences and interrelationships, their relative weights are determined. This RQ implicitly addresses the question of where an IDC should be located in Europe. Second, two multicriteria decision making methods for the location of International Distribution Centers-ANP, and DANP-are used and their performances are compared from the standpoint of IDC location selection. Third, a detailed assessment of five regions with the highest intensity of logistics activities in Europe is included: North-Rhine Westphalia region (Germany), Aragon region (Spain), South Holland region (The Netherlands), Hauts-de-France region (France), and Emilia-Romagna region (Italy).

The rest of the paper is structured as follows. Following the introduction, a comprehensive literature review is presented in Section 2. Section 3 describes the methodology for the identification and selection of the most important criteria, as well as for the selection of the preferred IDC location in Europe, based on the application of the ANP and integrated DEMATEL and ANP approaches. Section 4 contains an analysis of the results, as well as a sensitivity analysis. Section 5 presents a discussion of the results and implications for management. The last section contains concluding remarks and directions for further research.

## **2. Literature review**

The DC location problem has been studied from different perspectives and methodologies. A classification of approaches includes ([Oka](#page-19-0)[tan, Peker,](#page-19-0) & Baki, 2019): (i) mathematical modeling; (ii) heuristicmeta-heuristic methods; (iii) MCDM techniques; (iv) fuzzy logic; and (v) qualitative methods. Thus, for example, [Li and Zhou \(2021\)](#page-19-0) proposed a multi-objective model for determining the location of cold-chain logistics distribution center. [Zhang, Chen, She, and Li \(2021\)](#page-20-0) developed a bi-level programming model for determining the optimal location of a cold chain distribution center in Wuhan (China) taking into account the total social cost of the logistics system as well as the cost incurred by each logistics user. [Dupas, Deschamps, Taniguchi, Qureshi, and Hsu](#page-19-0)  [\(2023\)](#page-19-0) modeled the problem of optimal location of urban consolidation centers (UCCs) in the city of Bordeaux (France) as a multicommodity network flow problem. The objective of the resulting linear programming model was to select UCCs based on minimal costs and  $CO<sub>2</sub>$  emissions of a two-tier distribution system.

[Strutynska, Aftanaziv, Strogan, and Ortynska \(2018\)](#page-19-0) proposed an optimization model for regional DCs. The location decision considered population density, goods turnover, distance to customers, infrastructure, and transport in the region. [Zhen, Sun, Wang, and Zhang \(2019\)](#page-20-0)  developed a heuristics tabu search algorithm to determine the optimal location and scale of facilities in a closed-loop supply chain network. [Zhang and Yin \(2017\)](#page-20-0) proposed a genetic algorithm-based method to solve the logistics center (LC) selection problem, where the objective function was set up with the minimum total cost. In addition, an application of qualitative methods to the location problem can be seen in [Essaadi, Grabot, and F](#page-19-0)énies (2016). Taouktsis and Zikopoulos (2024) proposed a hybrid approach based on Deep Neural Network (DNN) and Farthest Insertion (FI) algorithm to obtain a DC location with minimal aid distribution distance to support humanitarian logistics networks.

MCDM-based research includes the application of different approaches. For instance, [Kampf et al. \(2011\)](#page-19-0) used the Weighted Sum Approach for the location of public LCs in the Czech Republic. Meanwhile, Meidute and Raudeliūniene (2011) based their approach on a three-stage process: identification, assessment, and estimation of external and internal factors of LC location. The complex multicriteria assessment method was used as a decisional tool. [Peker, Baki, Tanyas,](#page-19-0)  [and Ar \(2016\)](#page-19-0) applied the ANP and a Benefits, Opportunities, Costs & Risks (BOCR) analysis in a case study in Trabzon, Turkey. [Pamu](#page-19-0)čar, Dorović, Božanić, and Cirović (2012) developed a Decision-Making Trial and Evaluation Laboratory – Multi Attributive Ideal-Real Comparative Analysis (DEMATEL-MAIRCA) model for locating a multimodal LC by the Danube River. [Liang et al. \(2021\)](#page-19-0) applied the best-worst method (BWM) for the selection of an inland terminal location. Similarly, Özmen and  $Aydo\check{g}$  (2020) used the BWM in combination with the evaluation based on distance from average solution (EDAS) method to rank different LC locations in Kayseri, Turkey.

The literature focused on fuzzy applications is extensive. For

example, [Chen \(2001\)](#page-19-0) proposed a solution to the location problem under a fuzzy setting. Five criteria were taken into consideration: "*investment cost, expansion possibility, availability of acquirement material, human re*sources, and closeness to demand market". Batanović, Petrović, and Petrović (2009) developed three new algorithms built on the search among possible location nodes. The authors applied comparison operations on discrete fuzzy sets to choose the best depot locations. [Turskis and](#page-19-0)  [Zavadskas \(2010\)](#page-19-0) presented an Additive Ratio Assessment (ARAS) Fuzzy Method for the location selection problem. [Erkayman et al. \(2011\)](#page-19-0)  applied a Fuzzy Technique for Order of Preference by Similarity to Ideal Solution (F-TOPSIS) approach in the eastern Asia Minor region of Turkey for LC location selection. Meanwhile, [Kuo \(2011\)](#page-19-0) developed an F-DANP method for IDC location selection, considering six major seaports in Asia. Similarly, Karaşan and Kahraman (2019) proposed an F-DANP-TOPSIS model for freight village location selection for the city of Istanbul.

The methodology proposed by [Li, Liu, and Chen \(2011\)](#page-19-0) considered two stages. The first was based on Axiomatic Fuzzy Sets (AFS) to evaluate the location of the LC. The final selection was carried out using TOPSIS. Another method was provided by [Elevli \(2014\).](#page-19-0) The author applied a Fuzzy Preference Ranking Organization Method for Enrichment Evaluation (F-PROMETHEE) to the evaluation of five possible locations for the establishment of a LC in Samsun, Turkey. More recently, [Ayadi et al. \(2021\)](#page-19-0) compared the location rankings provided by F-PROMETHEE and F-MAIRCA after applying the fuzzy full consistency method (F-FUCOM) to the weighting of the criteria identified for the location of a logistics platform with a sustainability perspective. The sustainability perspective was also adopted by Kumar and Anbanandam [\(2020\).](#page-19-0) In contrast, the authors adopted an intuitionistic fuzzy integrated Analytic Hierarchy Process (IF-AHP) and TOPSIS approach to this end. Four Multimodal freight terminal (MFT) locations in India were evaluated.

[Pham, Ma, and Yeo \(2017\)](#page-19-0) proposed an F-Delphi-TOPSIS approach from the logisticians' viewpoint in Vietnam. Fuzzy Analytic Hierarchy Process is combined with spatial statistics in the research provided by Önden [et al. \(2018\)](#page-19-0). [Yazdani, Chatterjee, Pamu](#page-19-0)čar, and Chakraborty [\(2020\)](#page-19-0) applied data envelopment analysis (DEA), full consistency (FUCOM) and combined compromise solution (CoCoSo) methods under a rough setting for the LC location selection in five Spanish autonomous communities. Recently, [Agrebi and Abed \(2021\)](#page-19-0) developed a fuzzy multi-attribute, multi-actor decision making approach and applied it to a company interested in the selection of a new DC location. The contribution of [Alidrisi \(2021\)](#page-19-0) is based on considering effectiveness and efficiency in the selection process. [Kieu, Nguyen, Nguyen, and Ho](#page-19-0)  [\(2021\)](#page-19-0) focused on a model based on Spherical Fuzzy AHP and CoCoSo to support the distribution location selection problem of perishable agricultural products. Onden [and Eldemir \(2022\)](#page-19-0) proposed an iterative solution approach based on fuzzy AHP and GIS's spatial and network analysis capabilities to determine the locations of logistics centers in metropolitan areas.

More recently, Puška et al. (2023) focused on the problem of selecting the location of DCs in a specific district in Bosnia and Herzegovina.

[Table 1](#page-3-0) presents a summary of the main contributions and research gaps covered by the current literature. As can be seen in the table, the methods analyzed do not consider a comparison of ANP and DANP, and are developed at company, city, or regional level. The applications have been predominantly developed within the Asian context, although some applications have also been provided in European regions. As far as current knowledge extends, this is the first paper to focus on the problem of locating distribution centers on a global level and, more specifically, on the location of an IDC with consideration of different European countries.

# **3. Methodology**

The research methodology proposed in this section provides a structured and systematic framework for addressing the research questions and providing valuable insights into the problem of determining optimal locations for an IDC in Europe. More specifically, applied research methodology:

- Provides a thorough examination of research problems through the identification of criteria for IDC location selection and application of advanced MCDM approaches for location analysis.
- Ensures that the selected criteria are based on a combination of relevant literature review as well as on existing knowledge and practical insights from industry professionals.
- Involves an analysis of five of the most logistically intensive regions in Europe which enhances its relevance and applicability to realworld scenarios.
- Through the use of ANP and DEMATEL-ANP, provides a systematic evaluation of multiple criteria and their relationships leading to greater robustness in decision-making outcomes.

The research methodology was divided into two main steps. The first one consisted of the identification and selection of criteria for the location of IDCs (RQ1). A number of dimensions and criteria were identified based on relevant literature and expert opinions from the logistics sector. The dimensions were associated with different sets of criteria that best describe the IDC location problem. The second step involved a location analysis in five logistics-intensive regions of Europe to comply with RQ2. For this purpose, a MCDM approach based on ANP and DANP was developed, a performance analysis was carried out, and findings and conclusions were derived. The following sections describe the procedure in detail.

### *3.1. Identification and selection of criteria for the location of IDCs*

The construction of the hierarchical structure and its evaluation was carried out in collaboration with a group of fifteen logistics experts. The experts were part of a network of collaborators in different projects in the supply chain field (e.g. Lead, Next-Net, Inspire): 1 manager of a LC management entity, 2 logistics managers of a user company, 3 managers of logistics operators, 1 full Professor of transportation, 3 researchers in logistics and supply chain management, 1 expert in multicriteria decision making and logistics, 3 experts in logistics infrastructure, 1 administration representative.

The participation of the experts in the research is described in more detail as follows: (1) A preliminary list of dimensions (D) and criteria (C) (10 and 66, see [Table 2\)](#page-5-0) was proposed by the research team (the Analyst Group – AG), as part of a project funded by the Regional Government of Aragon. The data collection process included the evaluation of relevant data sources from numerous databases of different organizations (World Bank, Eurostat, national statistical databases, international consultancy firms, port authorities, real estate companies, transport operators, etc.) as well as personal meetings with experts in the field of transport and logistics.

The dimensions, which are defined as follows, combined the AG's criteria with those of the IDC location:

- Regional system attractiveness: logistics incentives of a region as a result of previous investments in logistics competences that allow for a minimization of costs and a better integration in the logistics system.
- Demographics: related to the characteristics of the population of a specific region.
- Industry: linked to the peculiarities of the economic and productive activity of companies in a region.

## <span id="page-3-0"></span>**Table 1**

Summary of the main findings in the literature related to the DC location selection problem.



(*continued on next page*)

## **Table 1** (*continued* )



- Infrastructure: referring to the basic structures and resources available in a region that support the functionality of firms and households.
- Logistics information: provides information to manage goods and track delivery throughout the supply chain.
- Workforce: associated with the characteristics of the people available in a region to support business activity.
- Transport costs: the monetary value associated with the different means of transport.
- Global shipments: related to the characteristics of the processes associated with the global shipment of goods.
- Taxes: the monetary imposition that governments set on the global shipping of goods.
- Sustainability: regulation and impact of transport activity in a region.

(2) The set of dimensions and criteria identified were distributed in a questionnaire to the experts to corroborate their importance for inclusion in the model. Each expert evaluated the importance of the dimensions and criteria on a scale ranging from 0 (very unimportant), 3 (important), 5 (fair), 7 (important) to 10 (very important) ([Chen, Hsu,](#page-19-0) & [Tzeng, 2011](#page-19-0)). There were allowed intermediate values (1, 2, 4, 6, 8, 9) representing intermediate preferences between the scales considered. As an additional outcome of this phase of the analysis, other criteria proposed by the experts, which were not initially considered by the AG, were obtained.

(3) The AG obtained the preferred subset of dimensions/ criteria using Triangular Fuzzy Numbers (TFN) from the experts' answers. A TFN is a triplet (a,b,c), where a (smallest likely value) and c (largest likely value) membership functions are 0, and b (most probable value) membership function is 1 (Pamučar et al., 2012). In the analysis, the minimum threshold was 7.5 ( $a = 6.5$ ,  $b = 7$  (important in the scale),  $c = 7.5$ ) ([Chen et al., 2011](#page-19-0)). The preferred list of dimensions and criteria according to the expert's opinion (those with a mean of 7.5 and above) is shown in [Table 3.](#page-6-0) A total of 7 dimensions and 25 criteria were selected. The relationships between the 7 dimensions are depicted in [Fig. 1.](#page-6-0)

(4) The selected dimensions and criteria were used as the basis for developing the model. A second questionnaire was developed for the system

Industry

# <span id="page-5-0"></span>**Table 2**

Dimensions





(*continued on next page*)

[et al., 2018](#page-19-0); Özmen &

## <span id="page-6-0"></span>**Table 2** (*continued* )



Environmental impact of transportation activities

## **Table 3**

Dimensions and criteria selected for the location of an IDC.





**Fig. 1.** Relationship between the dimensions identified as defined by the experts.

application of ANP and DANP. The dimensions and criteria were structured into matrices. In ANP, the experts were asked to compare with respect to the clustering which of the criteria in each of the rows concerning each of the criteria in each of the columns was more important, and to assess the influence of the chosen criterion using the scale of Saaty (all the elements on the diagonal have the same importance). For example, in Table 4, the experts were asked to identify whether C5 or C6 is the most important for the industry and to weigh that importance.

# **Table 4**

Example of matrices to be filled in by the experts.



Karaşan & [Kahraman, 2019](#page-19-0); [Peker et al., 2016](#page-19-0); [Pham](#page-19-0)  [et al., 2017](#page-19-0); [Yazdani et al.,](#page-19-0)

[2020](#page-19-0) 

For the application of DANP, the experts were asked to evaluate the interdependency between criteria. For this, they gave their opinion about the impact one criterion has on another using a scale from 0 to 4 (all the elements on the diagonal have no impact). For example, in [Table 4](#page-6-0), we asked experts to identify whether C5 has an impact on C6 and to weigh this impact.

A total of 5 responses were obtained from the same group of experts in the period between June and September 2022. Responses were obtained through a personal interview and completed surveys from 1 university professor, 2 researchers from eminent research institutes and 2 representatives of logistics-service providers.

The network structure for the selection of the preferred IDC location is illustrated in Fig. 2. At the level of dimensions and criteria, the interrelationships within and between dimensions/criteria (dotted lines) were considered.

## *3.2. ANP and DANP methods*

The ANP introduced by Tomas Saaty [\(Saaty, 1996](#page-19-0)) presents a framework that treats dependence within a cluster (inner dependence) and between different clusters (outer dependence). The problem can be structured as the coupling of two parts ([Saaty, 2013](#page-19-0)). The first part includes a control hierarchy or a network of criteria and sub-criteria in the system under study, where the goal can be included. The second part identifies the network of influences between elements and groupings. This stands in contrast to the Analytic Hierarchy Process (AHP) which is characterized by its hierarchical and linear structure wherein the goal resides at the top and the alternatives are positioned at the lower levels (Saaty & [Vargas, 2006](#page-19-0)). The ANP has emerged in the literature as the preferred multicriteria analysis method for modeling dependence and feedback. More than a thousand papers since 2005 in the SCOPUS database have applied this methodology (Golcuk & [Baykasoglu, 2016](#page-19-0)).

Decision networks within ANP consist of clusters, their elements, and the links between elements (Büyüközkan & [Güleryüz, 2016](#page-19-0)). The links between elements within the same cluster indicate the inner dependencies of the elements, while the links between a parent element in one cluster and its dependent elements in another cluster represent the outer dependencies. Outer dependencies between two clusters in both directions are known as feedback (Karpak & [Topcu, 2010](#page-19-0)). However, the treatment of interdependencies in the ANP method is not objectively addressed in relation to the considered decision-making problem. For that reason, the DEMATEL method is used in combination with ANP. In



**Fig. 2.** Network structure of the evaluation model.

<span id="page-8-0"></span>contrast to ANP, DANP modifies the pairwise comparisons and forms a comprehensive unweighted matrix in which the pairwise comparisons are not performed only within clusters, but also for the whole system according to the structure of the problem (Milenković et al., 2021). Then, the total relation matrices among the clusters are used to weigh the appropriate parts of the supermatrix to get the weighted supermatrix. The weighted supermatrix is then raised to limiting powers to obtain the final priorities (Golcuk & [Baykasoglu, 2016](#page-19-0)).

The strategy of this paper is to apply the ANP approach for the selection of an IDC location and then combine DEMATEL with ANP to improve the assessment of interdependencies at the dimension and criteria level. The steps of both approaches are illustrated in Fig. 3.

The following set of steps (Milenković et al., 2021) describes the DANP approach for the selection of an IDC location:

*Step 1*. Conduct a literature survey and interviews with experts directly and indirectly involved in transportation, logistics and supply chain-related activities.

*Step 2*. Design the questionnaire based on the experience, the literature survey and the expert's knowledge.

*Step 3*. Collect expert opinions on the dimensions and attributes and select the preferred subset based on TFNs.

*Step 4*. Apply the DEMATEL methodology to determine the

interdependence between dimensions and attributes (Step 4.1–4.5):

*Step 4.1*. Calculate the average direct relation matrix (DRM).

Calculate the average direct relation matrix A. Experts use a scale from 0 to 4 (no influence (0), low influence (1), medium influence (2), high influence (3) and very high influence (4)), to compare dimensions and attributes pairwise in terms of influence and direction. From these entries, a matrix A of *nxn* dimensions, known as the average DRM, is constructed (1). Each element  $a_{ij}$  of matrix A represents the impact of dimension/attribute *i* on dimension/attribute *j* and is calculated as the average of all experts' inputs for a given *ij* pair of dimensions or attributes.

$$
A = \begin{bmatrix} a_{11} & \dots & a_{1j} & \dots & a_{1n} \\ \vdots & & \vdots & & \vdots \\ a_{i1} & & a_{ij} & & a_{in} \\ \vdots & & \vdots & & \vdots \\ a_{n1} & & a_{nj} & & a_{nn} \end{bmatrix}
$$
 (1)

*Step 4.2*. Normalize the DRM. The normalized DRM (NDRM) represents a multiplication of the matrix *A* and *k*:

$$
N = A x k \tag{2}
$$

where



**Fig. 3.** Evaluation framework: A general overview.

$$
k = min\left[\frac{1}{\max_{i} \sum_{j=1}^{n} |a_{ij}|}, \frac{1}{\max_{j} \sum_{j=1}^{n} |a_{ij}|}\right]
$$
(3)

*Step 4.3*. Determine the total-influence matrix.

The total influence matrix  $T = [t_{ij}]_{n \times n}$  is obtained from matrix N. Transition theory is applied and the direct initial influence and the indirect influence of all components of the system are summed, therefore, the total influence is the sum of an infinite series [\(Lee, Tzeng, Yeih,](#page-19-0)  Wang, & [Yang, 2013](#page-19-0)).

$$
T = N + N^2 + N^3 + \dots + N^m = N(I - N)^{-1}, \text{ when } m \to \infty
$$
 (4)

where *I* is an *n x n* identity matrix.

*Step 4.4*. Obtain the Inter-Relationship Map.

The Inter-Relationship Map (IRM) represents a diagram illustrating the roles that dimensions and attributes have in the evaluation of the alternative location of the IDC with the horizontal axis  $(r + c)$  and the vertical axis (*r-c*) [\(Dalvi-Esfahani, Niknafs, Kuss, Nilaski,](#page-19-0) & Afrough, [2019\)](#page-19-0). The sum  $(r_i + c_i)$ , known as "prominence", represents the importance that dimension/attribute *i* plays in the considered decisionmaking problem, while the difference (*ri - cj*), known as "relation", shows the net effect that dimension/attribute *i* contributes to the evaluation of the IDC location alternative. A positive result of  $(r_i - c_i)$ , means that the factor *i* is a net causer, while a negative result  $(r_i - c_i)$  means that the factor *i* is a net receiver. To obtain a suitable diagram, it is necessary to establish the threshold value of the level of influence. This threshold reduces the complexity of the structural relation model implied by the matrix *T* [\(Lee et al., 2013](#page-19-0)). Independent factors, i.e., those that have low prominence and relationship and are relatively unconnected to the system can be identified as those that meet  $r-c < 0$  and  $r + c <$  mean (Si, You, Liu, & [Zhang, 2018\)](#page-19-0).

To draw the IRM it is necessary to calculate the sums of the rows *r*  and columns *c* of the total relation matrix *T*:

$$
r = (r_i)_{n \times 1} = \left[\sum_{j=1}^n t_{ij}\right]_{n \times 1}
$$
 (5)

$$
c = (c_j)_{n \times 1} = (c_j)_{1 \times n} = \left[ \sum_{i=1}^n t_{ij} \right]_{1 \times n}
$$
 (6)

where  $r_i$ : represents the total effect, both direct and indirect, that dimension/attribute *i* has on the other dimensions/attributes; *cj*: represents the sum of the  $j<sup>th</sup>$  column, in matrix  $T$  represents the total effects both direct and indirect, that dimension/attribute *j* has received from other dimensions/attributes *j*. The superscript ´denotes transpose.

The influence matrix  $T$  can be divided into  $T_D$  based on dimensions and *TA* based on attributes.

$$
T_{a} = D_{i} \begin{bmatrix} D_{1} & \cdots & D_{i} & \cdots & D_{m} \\ a_{11} \cdots a_{1m1} & \cdots & a_{i1} \cdots a_{imq} & \cdots & a_{m1} \cdots a_{mn} \\ \vdots & \vdots & \ddots & \vdots & \vdots \\ a_{1m1} & \cdots & a_{11} & \cdots & a_{1n} \end{bmatrix} T_{a}^{11} \cdots T_{a}^{1j} \cdots T_{a}^{1n}
$$
\n
$$
T_{a} = D_{i} \begin{bmatrix} a_{11} \\ \vdots \\ a_{imn} \end{bmatrix} T_{a}^{i1} \cdots T_{a}^{ij} \cdots T_{a}^{in}
$$
\n
$$
D_{n} \begin{bmatrix} a_{11} \\ \vdots \\ a_{1m1} \end{bmatrix} \begin{bmatrix} T_{a}^{i1} & \cdots & T_{a}^{i1} & \cdots & T_{a}^{in} \\ \vdots & \vdots & \ddots & \vdots \\ T_{a}^{n1} & \cdots & T_{a}^{nj} & \cdots & T_{a}^{nn} \end{bmatrix}
$$
\n(7)

Matrix  $T_a^{11}$  represents a matrix of attributes owned by group  $D_1$  as well as the influences with respect to the attributes from dimension  $D_1$ (8).  $T_a^{12}$  is a matrix of attributes related to  $D_2$  and the influences with respect to the attributes from dimension *D2*. The rest of the elements of the  $T_a$  matrix can be described similarly.

$$
T_a^{11} = \begin{pmatrix} t_{a11}^{11} & \cdots & t_{a1}^{11} & \cdots & t_{a1m_1}^{11} \\ \vdots & \vdots & \vdots & & \vdots \\ t_{a1}^{11} & \cdots & t_{a1}^{11} & \cdots & t_{amn_1}^{11} \\ \vdots & \vdots & \ddots & \vdots \\ t_{a1m_1}^{11} & \cdots & t_{a1m_1}^{11} & \cdots & t_{a1mn}^{11} \end{pmatrix}
$$
 (8)

 $\mathbf{\overline{a}}$ 

Steps 5.1–5.8 [\(Fig. 3\)](#page-8-0) contain the ANP methodology for calculating the relative weights of nodes in the network (Büyüközkan & Güleryüz, [2016\)](#page-19-0).

*Step 5.1*. Construction of the problem network.

 $\mathbf{r}$ 

*Step 5.2*. Determination of the relative weights of the dimensions/ attributes and construction of pairwise comparison matrix using the scale of Saaty.

*Step 5.3*. Calculate the eigenvalues and eigenvectors of the comparison matrices. In case there are *N* attributes or criteria  $(C_1, ..., C_i, ..., C_n)$ and the pairwise comparison matrix  $A = a_{ij}$ , where  $a_{ij}$  represents the relative importance of criteria  $C_i$  and  $C_j$ . For all *i* and *j* it is necessary that  $a_{ij} = 1$  and  $a_{ij} = 1/a_{ji}$ . The row vector average method is used for the normalization of the results. The approximate weight  $W_i$  is calculated as follows:

$$
W_i = \frac{\sum\limits_{j=1}^n \left(\frac{a_{ij}}{\sum\limits_{i=1}^n a_{ij}}\right)}{n} \forall i, j = 1, 2..., n
$$
\n(9)

The largest eigenvalue *λmax* is obtained from the formula:

$$
AW = \lambda W \lambda_{\text{max}} = \frac{1}{n} \sum_{i=1}^{n} \frac{(AW)_i}{W_i}
$$
 (10)

*Step 5.4*. Consistency test. The consistency of the pairwise comparison is evaluated using the consistency index (CI) and the consistency ratio (CR):

$$
CI = \frac{\lambda_{\text{max}} - n}{n - 1} \tag{11}
$$

$$
CR = \frac{CI}{RI} \tag{12}
$$

If the CR is *>*0.1, the pairwise comparisons must be repeated. RI represents the random index. Experts can work under consensus or individually. In the case of individual judgments, it is necessary to synthesize all responses (Aguarón, [Escobar, Moreno-Jim](#page-19-0)énez, & Turón, [2019\)](#page-19-0).

The remaining steps represent the essence of the DANP approach.

*Step 5.5*. Determination of the unweighted supermatrix. The supermatrix in general form takes the following appearance ([Supeekit, Som](#page-19-0)boonwivat, & [Kritchanchai, 2016\)](#page-19-0):

$$
W = D_{i} \begin{bmatrix} D_{1} & \cdots & D_{i} & \cdots & D_{n} \\ a_{11} & a_{11} \cdots a_{1m} & \cdots & a_{i1} \cdots a_{mi} & \cdots & a_{mj} \cdots a_{mn} \\ \vdots & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{1m_{i}} & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{j} & \vdots & \vdots & \vdots & \vdots & \vdots \\ a_{
$$

where  $D_n$  denotes the  $n^{th}$  dimension (cluster),  $a_{nm}$  refers to the  $n^{th}$ attribute in  $m^{th}$  dimension and  $W_{ij}$  is the principal eigenvector of the impact of the attributes owned by the  $j<sup>th</sup>$  dimension compared to the  $i<sup>th</sup>$ dimension (cluster). In case the  $j<sup>th</sup>$  dimension has no influence, then  $W_{ij}$  $= [0].$ 

To obtain the unweighted supermatrix, the total influence matrix  $T_a$ 

must first be normalized. The normalized total influence matrix  $T_a^{\alpha}$  has the following form:

$$
T_a^{\alpha} = D_i \begin{bmatrix} D_i & \cdots & D_i & \cdots & D_n \\ a_{11,m} & \cdots & a_{i1} \cdots a_{mi} & \cdots & a_{n1} \cdots a_{mn} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{1m} \\ a_{j1m} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{m} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ a_{mm} \\ a_{nm} \\ \end{bmatrix} T_a^{\alpha_{i1}} & \cdots & T_a^{\alpha_{ij}} & \cdots & T_a^{\alpha_{in}} \qquad (14)
$$

where  $T_a^{a11}$  represents a normalized sum of the influences of factors  $a_{11}$ ,  $..., a_{1m1}$  related to the attributes belonging to dimension  $D_1$  and calculated as follows:

$$
T_{a}^{\alpha_{11}} = \begin{bmatrix} t_{a11}^{11}/d_1^{11} & \cdots & t_{a1j}^{11}/d_1^{11} & \cdots & t_{a1m_1}^{11}/d_1^{11} \\ \vdots & \vdots & \vdots & \vdots \\ t_{a11}^{11}/d_i^{11} & \cdots & t_{aj}^{11}/d_i^{11} & \cdots & t_{a^m1}^{11}/d_i^{11} \\ \vdots & \vdots & \ddots & \vdots \\ t_{a^{m11}}^{11}/d_i^{11} & \cdots & t_{a^{m1j}}^{11}/d_i^{11} & \cdots & t_{a^{m1m1}}^{11}/d_i^{11} \end{bmatrix}
$$

$$
= \begin{bmatrix} t_{a11}^{\alpha_{11}} & \cdots & t_{a1}^{\alpha_{11}} & \cdots & t_{a^{m_1}}^{\alpha_{11}} \\ t_{a^{n1}}^{\alpha_{11}} & \cdots & t_{a^{j1}}^{\alpha_{11}} & \cdots & t_{a^{m_1}}^{\alpha_{11}} \\ \vdots & \vdots & \vdots & \vdots \\ t_{a^{n1}}^{\alpha_{11}} & \cdots & t_{a^{mj}}^{\alpha_{11}} & \cdots & t_{a^{m1j}}^{\alpha_{11}} \\ \vdots & \vdots & \ddots & \vdots \\ t_{a^{m11}}^{\alpha_{111}} & \cdots & t_{a^{m1j}}^{\alpha_{111}} & \cdots & t_{a^{m1m1}}^{\alpha_{11}} \end{bmatrix}
$$
(15)

where  $d_i^{11}$  represents the sum of the influences of factors  $a_{11}, \ldots, a_{1m1}$ associated with the first dimension  $(D_1)$ :

$$
d_i^{11} = \sum_{j=1}^{m_1} t_{ai}^{11}, \text{for } i = 1, 2, ..., m_1
$$
 (16)

The elements  $t_{a_{11}}^{11}$  represent the values of the attribute impacts  $a_{11}, ...,$  $a_{1m1}$  regarding the attributes pertaining to the dimension  ${\cal D}_1,$  while the elements  $t_{a^{11}}^{a^{11}}$  are their normalized values.

The unweighted matrix *W* (13) is composed of the normalized values of the attribute influences  $T_c^{a_m}$  which are calculated following the procedure explained above. The component matrices within the supermatrix *W* represent the values of the attribute influences among the different dimensions. For example, matrix  $W_{11}$  represents the values of the attribute impacts from dimension  $D_1$  in relation to the attributes from dimension  $D_1$  according to (17).

$$
W^{11} = c_{1i} \begin{bmatrix} t_{a11}^{a_{11}} & \cdots & t_{a^{\prime 1}}^{a_{11}} & \cdots & t_{a^{\prime n}1}^{a_{11}} \\ \vdots & \vdots & \vdots & \vdots \\ t_{a^{1i}}^{a_{11}} & \cdots & t_{a^{\prime i}}^{a_{11}} & \cdots & t_{a^{\prime n}1}^{a_{11}} \\ \vdots & \vdots & \vdots & \ddots & \vdots \\ t_{a^{1m}1}^{a_{11}} & \cdots & t_{a^{\prime m}1}^{a_{11}} & \cdots & t_{a^{\prime m}1}^{a_{11}} \end{bmatrix}^{c_{11} \cdots c_{1j} \cdots c_{1m1}}
$$
(17)

*Step 5.6*. Calculation of the weighted supermatrix. The weighted supermatrix  $W_W$  is obtained by the same procedure, employing the normalized total influence matrix  $T_D$  and the unweighted supermatrix.

$$
T_{D} = \begin{bmatrix} t_{D}^{11} & \cdots & t_{D}^{1j} & \cdots & t_{D}^{1n} \\ \vdots & \vdots & \vdots & \vdots \\ t_{D}^{11} & t_{D}^{ij} & \cdots & t_{D}^{in} \\ \vdots & \vdots & \vdots & \vdots \\ t_{D}^{n1} & \cdots & t_{D}^{nj} & \cdots & t_{D}^{nn} \end{bmatrix}
$$
 (18)

where  $t^{ij}_D$  represents the sum of influences of the  $T^ij_a$  matrix. The normalization is performed as follows.

$$
T_D^{\alpha} = \begin{bmatrix} t_D^{11}/d_1 & \cdots & t_D^{1j}/d_1 & \cdots & t_D^{1n}/d_1 \\ \vdots & \vdots & & \vdots & \vdots \\ t_D^{i1}/d_i & \cdots & t_D^{ij}/d_i & \cdots & t_D^{in}/d_i \\ \vdots & & \vdots & & \vdots & \vdots \\ t_D^{n1}/d_n & \cdots & t_D^{nj}/d_n & \cdots & t_D^{nn}/d_n \end{bmatrix} = \begin{bmatrix} t_D^{\alpha_{11}} & \cdots & t_D^{\alpha_{1j}} & \cdots & t_D^{\alpha_{1n}} \\ \vdots & & \vdots & \ddots & \vdots \\ t_D^{\alpha_{11}} & \cdots & t_D^{\alpha_{nj}} & \cdots & t_D^{\alpha_{nn}} \\ \vdots & & \vdots & \ddots & \vdots \\ t_D^{\alpha_{n1}} & \cdots & t_D^{\alpha_{nj}} & \cdots & t_D^{\alpha_{nn}} \end{bmatrix}
$$
(19)

where:

 $\overline{a}$ 

$$
d_i = \sum_{j=1}^{n} t_d^{ij}, \text{ for } i = 1, 2, ..., n
$$
 (20)

The weighted supermatrix  $W_W$  is based on the integration of the unweighted matrix *W* into the normalized matrix of attribute influences  $T_D^{\alpha}$  according to (17).

 $\overline{a}$ 

$$
W_{w} = \begin{bmatrix} t_{D}^{\alpha_{11}} \times W^{11} & t_{D}^{\alpha_{21}} \times W^{12} & \cdots & \cdots & t_{D}^{\alpha_{n1}} \times W^{1n} \\ t_{D}^{\alpha_{12}} \times W^{21} & t_{D}^{\alpha_{22}} \times W^{22} & \vdots & \vdots \\ \vdots & \cdots & t_{D}^{\alpha_{1j}} \times W^{ij} & \cdots & t_{D}^{\alpha_{nj}} \times W^{jn} \\ \vdots & \vdots & \ddots & \vdots \\ t_{D}^{\alpha_{1n}} \times W^{n1} & t_{D}^{\alpha_{2n}} \times W^{n2} & \cdots & \cdots & t_{D}^{\alpha_{nn}} \times W^{nn} \end{bmatrix}
$$
(21)

*Step 5.7*. Computation of the limit supermatrix. The limit supermatrix is calculated by raising the weighted supermatrix  $W_W$  to a sufficient power *k*, until the supermatrix has converged to a long-term stable supermatrix. The vectors of the limit supermatrix represent the relative weights of each attribute with regards to the evaluation of the IDC location.

$$
\lim_{k \to \infty} W^k_w \tag{22}
$$

*Step 5.8*. Determination of the final weights of the alternatives. The final weights of the alternatives are found in the corresponding columns of the limit supermatrix. The alternative with the highest overall priority value is selected.

## **4. Case study and results**

This section details the application of the proposed approaches for locating an International Distribution Center (IDC) in Europe. The process of selecting alternatives and determining the criteria values is described in Subsections 4.1 and 4.2, respectively. Subsections 4.3 and 4.4 focus on the application of ANP and DANP for international DC location selection. Subsection 4.4 provides a summary and comparison of the results obtained from ANP and DANP methodologies. The final subsection conducts a sensitivity analysis to assess the robustness of the selected approach.

## *4.1. Selection of alternatives for international DC location in Europe*

Potential alternatives for international DC location are chosen using the Logistics Performance Index (LPI), an interactive benchmarking tool developed by the World Bank. Updated regularly, the LPI helps countries assess their trade logistics performance, identifying challenges and opportunities. According to the 2018 global ranking [\(Arvis et al., 2018](#page-19-0)), several countries rank highly on the LPI scale, including Germany (3.83), the Netherlands (3.74), France (3.84), Spain (4.02), and Italy (4.20) on a scale of 1 to 5. Logistics-intensive regions within these countries are evaluated as potential IDC locations.

More precisely, the selected alternatives (A) are [\(Fig. 4](#page-11-0)):

- <span id="page-11-0"></span>• A1. Germany: North Rhine-Westphalia (NRW) represents one of the most important logistics hubs in Europe. NRW plays a key role in the hinterland traffic of ZARA's seaports (Ports of Zeebrugge, Amsterdam, Rotterdam, and Antwerp) not only as a transit region, but also as a region of origin and destination.
- A2. The Netherlands: the South Holland region, with the Rotterdam logistics cluster, represents one of the central hubs for intercontinental maritime import and export flows to and from the European Union.
- A3. France: the Hauts-de-France region (formerly Northern France), and its capital Lille, are pivotal in the third-richest consumer area of the world.
- A4. Spain: the region of Aragon is characterized by its strategic location at the convergence of the main transportation routes: Madrid-Barcelona, and the Atlantic-Mediterranean corridor, and its connection to the South of France.
- A5. Italy: the Emilia-Romagna region represents a focal platform and gateway for freight traffic. It is located in one of the most productive areas of Europe.

The data collection process for each of the criteria considered in the model [\(Table 3\)](#page-6-0) included the evaluation of relevant data sources from numerous databases of various organizations (Eurostat, World Bank, national statistical databases, real estate companies, port authorities, transport operators, international consultancy companies, etc.), as well as personal meetings with experts in the field of transport and logistics.

*4.2. Determining the values of criteria for evaluation of international DC location* 

Values of selected criteria for each alternative are given in [Table 5](#page-12-0). Valuation of criteria is made as follows:

- C1. Ease of access to seaport measured as the volume of containers (million TEUs), data provided at national level.
- C2. Closeness to logistics hubs measured as the distance to logistics hub and number of logistics hubs in the area.
- C3. Logistics potential (industrial demand for logistics services/indirect businesses) measured as the amount of freight transported by road (million ton-kilometers).
- C4. Intensity of transport flows in relation to different modes of transport measured in % of traffic congestion).
- C5. Level of industry diversity, measured by the number of manufacturing companies.



- C6. Number of carriers in the region (in this research figures are provided at national level).
- C7. Number of retailers in the region (data provided does not show the number of shops, but rather the number of companies).
- C8. Availability of highways within the region measured as number of connections if highways are available.
- C9. Connectivity of highways to logistics hubs qualitative indicator based on the number of highways within the region.
- C10. Quality of highways, measured by the Road Quality Indicator, provided by the World Economic Forum.
- C11. The capacity of railroads for freight transportation, measured as the railway density (km of railway lines per  $1000 \text{ km}^2$ ), by NUTS 2 regions.
- C12. Quality of railroad services (1(low) 7(high)) based on the WEF (World Economic Forum) Executive Opinion Survey which includes the opinions of over 14,000 business leaders in 144 countries.
- C13. Level of intermodal transportation measured in the availability of different modes of transportation such as Very high (rail, airport, inland shipping, seaport, road and pipeline modes are available) or High (rail, seaport, airport, road, pipelines modes are available).
- C14. Cost of land acquisition measured in  $\epsilon$  per square meter.
- C15. Level of skilled labor (low  $(1)$  high  $(5)$ ) measured by the "Logistics Competence & Quality" of the World Bank on NUTS-0 level.
- C16. Availability of logistics educational programs measured in quality of educational programs based on ranking in Eduniversal Best Logistics Masters Ranking.
- C17. Labor regulations, measured by the Labor freedom index  $(0-100)$ .
- C18. Labor availability, measured as the regional unemployment rate (%).
- C19. Labor costs measured in  $\epsilon$  per month.
- C20. Last mile, measured as the cost in  $\epsilon$  per 100 km.
- C21. Main haulage costs (per container), measured as the freight rates in euros (table shows average costs for export/ import to and from Shanghai).
- C22. Ease of loading/unloading, measured as the efficiency at the customs: speed, simplicity, predictability of formalities.
- C23. Level of supply chain fluidity, measured as the timeliness of shipments in reaching destination within the scheduled or expected delivery time.
- C24. Tax rate (Corporate (%).
- C25. Possibility of VAT deferment.

# *4.3. ANP for international DC location selection*

Results of the execution of Steps 5.1 through 5.8 (Section 3.2) are given. Table A1 shows the unweighted supermatrix, Table A2 the weighted supermatrix and Table A3 the limit supermatrix containing dimensions and criteria (see Tables in Appendix A). Expert Choice™ software was used to obtain the eigenvectors and consistency tests, and Excel for the calculation of the unweighted, weighted, and limit matrices. It can be seen that the most important criteria for evaluating the location of an IDC are C23 (9%), C7 (7.34%), C6 (7.13%), and C5 (6.13%).

The eigenvectors of the five alternatives for the 25 criteria were obtained from [Table 5](#page-12-0). Results are provided in [Table 6](#page-12-0). The final weights of the alternatives can be extracted from the vector of priorities, which was aggregated from Table A3, and the vector of priorities provided in [Table 6](#page-12-0), as seen in (23).

The results obtained from the model (refer to Eq. 23) indicate the ranking of the preferred alternatives as follows: A1 (North Rhine-Westphalia) *>* A4 (Aragon) *>* A3 (Hauts-de-France) *>* A5 (Emilia-Romagna) *>* A2 (South Holland) (also depicted in [Fig. 5\)](#page-13-0). This ranking highlights North Rhine-Westphalia as the most favorable location for the **Fig. 4.** Locations under study. International Distribution Center (IDC), followed by Aragon, Hauts-de-

#### <span id="page-12-0"></span>**Table 5**

Information on the criteria for each of the alternatives considered (source: adapted from [Zaragoza Logistics Center, ZLC \(2018\).](#page-19-0)



#### **Table 6**

Eigenvectors of the location alternatives according to the criteria.



### France, Emilia-Romagna, and South Holland.

#### *4.4. DANP for international DC location selection*

According to the evaluation framework [\(Fig. 3\)](#page-8-0), the combined DANP approach includes the modification of pairwise comparisons and the formation of the unweighted supermatrix (Table B1 of Appendix B) based on the direct influence matrix where pairwise comparisons are carried out for the entire problem rather than just at the cluster level. The weighted supermatrix (Table B2 of Appendix B) is obtained by integrating the unweighted supermatrix and the total influence matrix. Raising the weighted supermatrix to the limiting power leads to the final

priorities (Table B3 of Appendix B). The total influence matrix and the network relationship map are shown in [Fig. 6](#page-13-0) and [Table 7.](#page-14-0) It can be seen that all perspectives of the IDC location selection problem are interdependent. The computations were carried out in Excel.

The causal diagram depicting the total relationship is illustrated in [Fig. 7,](#page-14-0) derived from the values presented in [Table 8,](#page-15-0) which summarize the influences given and received across various criteria.

Dimensions/criteria with positive *ri-ci* values are known as net causers ([Chen et al., 2011\)](#page-19-0). Positive values of  $r_i$ - $c_i$  imply that a specific dimension/criterion has a significant impact on other dimensions/

<span id="page-13-0"></span>

**Fig. 5.** Total ranking of alternatives using the ANP approach.



**Fig. 6.** Relationships between dimensions.

criteria. Negative *ri-ci* value characterizes those dimensions/criteria that are highly dependent on other dimensions/criteria. Dimensions/criteria with negative  $r_i-c_i$  value are known as net receivers. The  $r_i-c_i$  value reflects the degree of relationship between dimensions/criteria. A higher  $r_i-c_i$  implies a stronger relationship between a pair of dimensions/

logistics system (D1), transport costs (D5), industry (D2) or global shipments (D6), or indirectly, as in the case of the workforce (D4) or infrastructure (D3). Developed infrastructure (D3) positively influences the attractiveness of the regional logistics system (D1), transport costs (D5), global shipments (D6) and workforce (D4). Apart from D7 and D3, all other dimensions represent net receivers, which means that they are under the strong influence of other dimensions. On the other hand, the attractiveness of the regional logistics system (D1) has the highest *ri-ci*  value since it has the strongest influence (11.275 in  $r_{D1}$ +c<sub>D1</sub>). This implies that D1 is the most influencing aspect of the DC location selection problem, whereas D7 has the weakest relationship with other dimensions (8.194 in total sum  $r_{D7+}c_{D7}$ ).

Similarly, at the level of the regional logistics system attractiveness (D1), criterion C4 related to the intensity of transport flows is the first in terms of the index of the strength of influence given and received. The highest *ri-ci* value is given to criteria C3, which represents the logistics potential of the region. The strongest influence given and received in D2 (Industry) is given to criterion C7 (Number of retailers in the region), whereas C5 (industry diversity) is the main net causal criterion. Crite-



criteria. The highest  $r_i$ - $c_i$  value is found for dimension D7 (Taxes). This dimension has a strong unidirectional impact on all other dimensions. Tax policy contributes significantly to all other aspects of DC location selection, directly, as in the case of the attractiveness of the regional rion C13 (Level of intermodal transportation) has the highest impact on the other criteria in dimension D3 (Infrastructure) compared to criterion C14 which has the lowest (the least sum of *ri-ci*). Criterion C12 (Quality of railroad services) has the greatest direct impact on the other criteria

<span id="page-14-0"></span>**Table 7**  Total influence matrix: seven dimensions.



( $r_{C12}$ - $c_{C12}$  = 0.682). Within dimension D4 (Workforce), criterion C19 (Labor costs) represents the criterion with the highest impact on the other criteria. The main net causer is criterion C17 (Labor regulations). Dimension D5 (Transport costs) is characterized by a strong impact of criterion C21 (Main haulage costs per container). Likewise, in the case of D6 (Global shipments), criterion C22 (Easy of loading and unloading) has a significant impact on the level of supply chain fluidity (C23). In the case of D7 (Taxes), criterion C24 (Tax rate) represents the most influential factor.

The relative importance of dimensions and criteria obtained by DANP is presented in [Table 9](#page-15-0). The most important dimension for IDC location selection is D1 (Regional logistics system attractiveness), while the least important is dimension D7 (Taxes). Regarding individual criteria, the five most important are criteria C20 (Last mile), C23 (Level of supply chain fluidity), C22 (Ease of loading/unloading), C6 (Number of carriers in the region) and C21 (Main haulage costs (per container)). On the other hand, criterion C8 (Availability of highways within the region), C16 (Availability of logistics educational programs), C17 (Labor



**Fig. 7.** Causal diagram of total relationships.

#### <span id="page-15-0"></span>**Table 8**

Sum of given and received influences on criteria.

 $C<sub>tr</sub>$   $C<sub>0</sub>$   $D<sub>0</sub>$   $D<sub>1</sub>$   $D<sub>2</sub>$ 

## **Table 9**

Dimension (D) Relative

Relative ranking of dimensions and criteria obtained by  $\lim_{n\to\infty} (W^{\alpha})^n$ .



regulations), C11 (Capacity of railroads for freight transportation), C14 (Cost of land acquisition (square meter), and C12 (Quality of railroad services) represent the least important criteria.

Now, considering the value of alternatives against each criterion, the ranking of alternatives can be calculated. [Fig. 8](#page-16-0) represents the relative ranking of the alternatives obtained using the DANP approach.

## *4.5. Comparison of results obtained by ANP and DANP*

[Fig. 9](#page-16-0) presents the combined results of both approaches. Interestingly, both approaches yielded the same order of preference for the alternatives, albeit with different weighting. The ranking remains consistent: North-Rhine Westphalia (A1) *>* Aragon (A4) *>* Hauts-de-France (A3) *>* Emilia-Romagna (A5) *>* South Holland (A2). The quantification of these preferences is as follows: 0.2176 (ANP) *>* 0.2151 (DANP) for A1, 0.2160 (ANP) *>* 0.2095 (DANP) for A4, 0.1992 (ANP) *>* 0.1984 (DANP) for A3, 0.1931 (ANP) *>* 0.1933 (DANP) for A5, and 0.1741 (ANP) *>* 0.1837 (DANP) for A2.

The same ranking of alternatives was obtained; however, different criteria were identified as the most important ( $Fig. 10$ ): (i) C23 (Level of supply chain fluidity), C7 (Number of retailers in the region), C6



(Number of carriers in the region), C5 (Level of industry diversity), and C1 (Ease of access to seaport) (0.0900 *>* 0.0734 *>* 0.0713 *>* 0.0613 *>* 0.0553) for the ANP approach. (ii) C20 (Last mile), C23 (Level of supply chain fluidity), C22 (Ease of loading/unloading), C6 (Number of carriers in the region) and C21 (Main haulage costs (per container)) (0.095 *>* 0.094 *>* 0.073 *>* 0.068 *>* 0.065) were reported as the most important criteria for the DANP approach. Only C6 and C23 are among the top five in order of importance in both approaches.

The analysis also showed a different ranking of importance of the dimensions considered ([Fig. 11\)](#page-17-0): (i) D1 (0.1566) *>* D3 (0.1525) *>* D6 (0.1458) *>* D5 (0.1442) *>* D2 (0.1386) *>* D7 (0.1327) *>* D4 (0.1296) for the ANP approach; and (ii) D1 (0.1789) *>* D2 (0.1748) *>* D6 (0.1668) *>* D5 (0.1609) *>* D3 (0.1196) *>* D4 (0.1001) *>* D7 (0.0958) for the DANP approach. In both approaches, D1 (regional logistics system attractiveness), D6 (global shipments) and D5 (transport costs) have the same order of importance (1st, 3rd, 4th positions) in the ranking.

<span id="page-16-0"></span>

**Fig. 8.** Total ranking of alternatives by DANP approach.







**Fig. 10.** Total ranking of the most important criteria by ANP and DANP approach.

#### <span id="page-17-0"></span>*4.6. Sensitivity analysis*

The stability and validity of the research findings are ensured by a sensitivity analysis. The sensitivity analysis is performed on five scenarios simulating a random sample of  $n = 1000$  cases. The first three scenarios include varying the criteria weights by  $+/- 10$ , 20 and 50%, respectively. The fourth and fifth scenarios include increasing and decreasing the weights of the five most important criteria ([Fig. 10](#page-16-0)) by 50%, respectively. The outcomes derived from both ANP and DNP methods demonstrate consistency in all scenarios. The ranking of the alternatives remains the same in all cases. The results of the sensitivity analysis for all scenarios can be seen in Table 10.

### **5. Discussion**

This paper proposes an application of ANP and DANP to select the preferred location of an IDC in five regions with the highest intensity of logistics activities in Europe: North-Rhine Westphalia region (Germany), South Holland region (The Netherlands), Hauts-de-France region (France), Aragon region (Spain), and Emilia-Romagna region (Italy).

The initial model was composed of 10 dimensions and 66 criteria. The analysis provided a final set of 25 criteria considered as the most important for selecting the location of a new IDC grouped into 7 dimensions (regional logistics system attractiveness, industry, infrastructure, workforce, transport costs, global shipment, and taxes). It is pertinent to acknowledge that while sustainability has garnered increasing attention as a focal point in certain methodologies (e.g., [Ayadi et al., 2021](#page-19-0); Kumar & [Anbanandam, 2020\)](#page-19-0), particularly in the assessment of the impact of transport activities (Agrebi & [Abed, 2021](#page-19-0); [Pham et al., 2017](#page-19-0)), it has been deliberately excluded from the initial array of dimensions by experts engaged in this study, as per the methodology discussed in Section 3.2.1, within the context of IDC location.

Of the 25 criteria used, 9 of them were proposed by the experts who participated in the evaluation in the framework of an IDC location, and the rest were identified from relevant literature [\(Table 2](#page-5-0)). The new criteria identified are as follows: logistics potential of the region, number of carriers in the region, number of retailers in the region, availability of logistics educational programs, labor regulations, main





haulage costs (per container), ease of loading/unloading, level of supply chain fluidity, and the possibility of VAT deferment.

The results showed different priorities of the criteria with different orders of importance in both approaches. Only the level of supply chain fluidity (C23), and the number of carriers in the region (C6) were among the five most important. However, in terms of dimensions, both approaches considered regional logistics system attractiveness (D1), global shipments (D6) and transport costs (D5) to be the first, third and fourth most important, respectively. Transport costs were also considered as a key dimension in [Zhang and Yin \(2017\).](#page-20-0)

Both approaches ranked the region of North-Rhine Westphalia (A1) as the most preferable alternative for an IDC location followed closely by the Aragon region (A4), while the South Holland region (A2) was the least preferable location for an IDC.

North Rhine-Westphalia is dominant from the aspect of the level of supply chain fluidity (C23), and the number of retailers in the region (C7) and is also very competitive concerning last mile costs (C20). Compared to this alternative, the Aragon region ranked preferred regarding some criteria: C1 (ease of access to seaport), C2 (closeness to logistics hubs), C5 (level of industry diversity), C6 (number of carriers in the region), C8 (availability of highways within the region), C10 (quality of highways), C14 (cost of land acquisition), C16 (availability of logistics educational programs), C17 (labor regulations) and C18 (labor availability), but it must improve in terms of C3 (logistics potential of the



**Fig. 11.** Total ranking of dimensions by ANP and DANP approach.

region), C4 (intensity of transport flows), C7 (number of retailers in the region), C11 (capacity of railroads for freight transportation), C12 (quality of railroad services), C13 (level of intermodal transportation), C15 (level of skilled labor), C19 (labor costs), C20 (last mile costs), C21 (main haulage costs), C22 (ease of loading/ unloading), C23 (level of supply chain fluidity), and C24 (tax rate). Both alternatives are equally preferred in terms of C9 (connectivity of highways to logistics hubs) and C25 (possibility of VAT deferment).

South Holland region, despite being the least preferred location option for an IDC in our analysis, ranked first in relation to some criteria: C2, C10, and C17, and obtained the same importance as A1 in C4. Hautsde-France region (A3) obtained the highest score regarding the other alternatives in C4, C6, C14, and C19. Emilia-Romagna (A5) is dominant in C21 regarding the other alternatives.

From a theoretical viewpoint, this paper contributes to the research on the DC location by identifying nine new criteria already discussed in this section. In addition, the comparison of ANP and DANP has not been performed before in this context. The decision-making framework proposed in this paper and the results of the analysis are of great importance to decision-makers. By considering potential location sites for their IDC, decision-makers can define which locations are most preferable and which can be less important. This ranking facilitates decision-makers in judiciously allocating resources and financial investments effectively. Furthermore, the approach provides a general decision-making framework that incorporates a comprehensive set of criteria which can be used by managers to plan, analyze, and calculate the relative importance of alternative locations for their IDC positioning.

The results obtained allow the regions analyzed to gain knowledge of their performance in terms of locating an IDC; the methodology illustrates how one region can be more competitive than another based on different criteria. The process extracts knowledge that is fundamental for the improvement of the regions in the seven dimensions analyzed.

In terms of robustness, managers can rely on both ANP and DANP methods, however, in the case of DANP, managers can rely on a higher level of comprehensiveness of the decision-making process compared to the ANP technique.

#### **6. Practical implications**

The practical importance of this study is multifaceted. The proposed approach offers stakeholders a decision-making framework for planning, analyzing, and prioritizing alternative IDC locations.

The study identifies a set of 25 most important criteria, grouped into seven dimensions which are essential for the selection of an optimal location for an International Distribution Center (IDC) in Europe. A comprehensive analysis including five logistically most intensive regions provides valuable insights for stakeholders involved in IDC location decision making.

Ranking of criteria and alternative locations help decision-makers to efficiently allocate resources and financial investments based on the relative importance of alternative locations.

From the aspect of policy making, the approach provides guidelines for implementing targeted policies and measures to improve specific criteria in different regions. Recommendations may span from enhancing infrastructure and workforce to taxation policies based on identified criteria. In this way, policy makers may understand and define a set of measures to improve the performance and competitiveness of specific regions for attracting IDCs. For example, within dimension D1 (Attractiveness of the regional logistics system), the Public Administration should focus on improving the ease of access to the seaport (C1) in the Hauts-de-France region. In dimension D3 (Infrastructure), actions should focus on improving the availability of highways (C8) and their connectivity to logistics hubs (C9) in the South Holland and Emilia-Romagna regions, investing in highways to improve their quality (C10) in the Emilia-Romagna region, and improving the capacity of railroads for freight transport (C11) in the Hauts-de-France region.

Action could also be taken on D4 (Workforce) by supporting educational programs on logistics (C16) in North Rhine-Westphalia and the South Holland region and improving labor regulations (C17) in the Hauts-de-France region. Also, in D7 (Taxation), the Emilia-Romagna region can act on improving the tax rate for companies.

Finally, the study offers reliable decision-making support tools for IDC location selection. The DANP method, in particular, offers a higher level of comprehensiveness in the decision-making process compared to ANP, enhancing its utility for managers seeking a robust approach in complex decision scenarios.

## **7. Conclusion and further research**

One of the key factors in global logistics operations is the location of the IDC because of the impact on costs and delivery times. This paper contributes to literature by providing a decision-making framework for prioritizing the location of distribution centers in Europe, to guide the decision-making process of stakeholders and policy makers involved in the selection of DC locations. Two different approaches have been used: ANP and DANP. Managers should note that the results of this analysis may change depending on the situation related to the 25 criteria considered in the evaluation model. The research carried out provides some practical implications that should facilitate the process of the IDC location problem solving for decision makers: (i) the identification of the main dimensions and criteria to be used in the evaluation of an IDC location in Europe; (ii) the development of two multicriteria approaches, based on ANP and DANP to evaluate the problem; and (iii) the application of both approaches in five locations in Europe.

This research has some limitations: the ranking of the alternatives is very close, which can be related to the number of alternative locations. In addition, there is vagueness and imprecision in human judgments. In future work, additional locations will be explored, and fuzziness and fuzzy randomness will be applied in the selection of the best IDC location. Additional social criteria may be considered, such as the quality of life of the territory. The final model was evaluated by 5 of the 15 participating experts, which implies that there might have been small variations in the criteria weights. Nevertheless, the sensitivity analysis carried out ensured the stability and validity of the results.

The final model does not consider sustainability as one of the criteria, despite this being a global logistics trend. This may be due to the fact that the experts participating in the study considered minimizing costs as the main objective. Sustainability may include additional investments that may increase costs in the short term. Decision-makers may have perceived the sustainability dimension as contradictory to efficiency or profitability.

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# **CRediT authorship contribution statement**

**Victoria Muerza:** Conceptualization, Data curation, Formal analysis, Investigation, Methodology, Supervision, Writing – original draft, Writing – review & editing. **Milos Milenkovic:** Conceptualization, Data curation, Formal analysis, Investigation, Methodology, Supervision, Writing – original draft, Writing – review & editing. **Emilio Larrode:** ´ Supervision, Validation, Writing – review & editing. **Nebojsa Bojovic:**  Supervision, Validation, Writing – review  $\&$  editing.

#### **Declaration of competing interest**

None.

## <span id="page-19-0"></span>**Data availability**

Not applicable.

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#### **Appendix A. Supplementary data**

Supplementary data to this article can be found online at [https://doi.](https://doi.org/10.1016/j.rtbm.2024.101135)  [org/10.1016/j.rtbm.2024.101135](https://doi.org/10.1016/j.rtbm.2024.101135).

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