



Grado en Administración y Dirección de Empresas 27304 - Introduction to Law

Course 2015 - 2016

Curso: 1, Semestre: 1, Créditos: 6.0

Basic information

Teachers

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Recommendations to attend this course

No previous requirements are needed to take this course. To get the most out of this course, students are recommended to attend and actively participate both in lectures and in case sessions on a regular basis.

Course Schedule and Deadlines

Activities and key dates for following the course can be consulted in the web pages of Zaragoza Faculty of Economics and Business.

<http://fecem.unizar.es/>

Home

Learning outcomes that define this course

The student, in order to pass the course, will have to show her/his competence in the following skills:

1:

- 1.- Identify Private Law institutes through which personal and patrimonial relationships are governed.
- 2.- Identify who is to be deemed an entrepreneur and to understand the classification of business entities.
- 3.- Advising about legal structure options and entrepreneurs' legal duties.
- 4.- Register companies according to the legal regime of public companies and limited liability companies.
- 5.- Identify the most commonly-used commercial contracts and the legal regime of negotiable instruments such as bills of exchange, cheques and promissory notes.
- 6.- Identify insolvency situations and analyse bankruptcy proceedings.
- 7.- Identify and critically evaluate relevant legal information and, in particular, acts and judiciary and administrative decisions.
- 8.- Learn the value of rigorous investigation and follow deontological requirements in her professional activity.
- 9.- Encourage respect for Fundamental Rights and Gender Equality.

Introduction

Brief presentation of the course

“Introduction to Law” is a key Introductory first term Level 1 course of the Business Administration Degree (in Spanish Grado en Administración y Dirección de Empresas [ADE]).

Through this course, ADE students will develop a basic knowledge of the Spanish Legal System and will be introduced to a wide range of legal topics and issues.

This course introduces prospective ADE graduates to basic Civil and Commercial Law institutes that are indispensable for identifying market participants and how markets work.

Competences

General aims of the course

The expected results of the course respond to the following general aims

The main objective of this course is to enable students to know the general structure of the Spanish legal system and, in particular, the basic rules that regulate business matters. The course aims to contribute to the formation of practitioners by providing them with a basic global legal background to facilitate the development of their valuation, directive, consultancy and managerial skills in any of the different fields that interact in business organizations.

Context/Importance of the course for the master degree

“Introduction to Law” is an ADE first term key Introductory Level 1 course, with 6 ECTS credits, embedded in the “Law Module”.

Being a key introductory course, “Introduction to Law” is aimed at enabling the student to understand and follow future degree courses.

The course presents the legal context in which a business operates.

“Introduction to Law” is a preliminary course that enables students to analyse business organization instruments and resource assignment.

The course is also important for a better understanding of the impact of tax regulation and accounting duties in business organizations.

After completing the course, the student will be competent in the following skills:

- 1:** Make decisions and manage business organizations
- 2:** Know how any of the functional areas that interact in a business organization work
- 3:** Solve problems
- 4:** Frame, analyse and synthesise situations
- 5:** Use their expertise to solve everyday problems

Relevance of the skills acquired in the course

This course explores, and facilitates a better understanding of, the context in which businesses operate. The student will become familiar with the social and legal environment in which economic activity takes place.

The student will be shown a perspective of Private Law as a whole before identifying and classifying particular Patrimonial Law and Commercial Law institutes.

The student will experience hands-on applications of Private Law and learn how to interpret Law and how to solve real-life problems.

The student will learn how to access databases containing Legal and Judiciary decisions.

The student will be able to determine which business entity better fits a particular business structure. They will know how to register a company and they will also learn the scope of the obligations and responsibilities of market participants.

Evaluation

Assessment tasks

The student will prove that he/she has achieved the expected learning results by means of the following assessment tasks:

1: ***First sitting***

a) Continuous assessment

To pass the course, students will have to pass two written exams referred to theoretical and practical aspects of the subject. If students pass the first exam, in the second exam they will be exonerated from answering questions referring to first exam materials.

The first exam will refer to the first half of the program.

To pass the exam, the student must obtain at least five points out of ten. The exam is to be taken around the

second week of November.

The second exam will refer to the second half of the program.

Only the students who have passed the first exam can take this exam.

To pass the exam, the student must obtain at least five points out of ten. The exam is to be taken around the second week of January.

The arithmetic media of the sum of the grades obtained in each of the above-mentioned constitutes 80% of the final grade. This means that getting the maximum grades in both of these written exams the student gets a maximum of 8 points out of 10.

Presenting a P6 project and participating in class will constitute the remaining 20% of the final grade, 2 points out of 10.

b) Global assessment

The students who, for any reason, did not pass any of the exams that make up the "Continuous Assessment" method and those who want to improve their grades can take this exam.

The global assessment is a written exam referred to both theoretical and practical aspects of the subject. To pass the exam, the student must obtain at least five points out of ten.

This score is 100% of the final grade.

Second sitting

This is a written exam referred to both theoretical and practical aspects of the subject. To pass the exam, the student must obtain at least five points out of ten.

This score amounts to 100% of the final grade.

Activities and resources

Course methodology

The learning process that has been designed for this course is based on the following activities:

This course combines both theoretical and practical aspects. Its teaching requires a combination of lecturing and case-method-oriented sessions as well as individual out-of-class student work. This out-of-class work will be oriented and monitored by the professor in charge of the course.

Outline of the Programme

The programme offered to the students to help them achieve the learning results includes the following activities :

1: *Lectures:* Lectures by the professor have to be combined with case-solving sessions so that the students can show their analysis and problem-solving skills. There are 30 hrs of lectures. The knowledge and skills acquired by attending lectures will enhance students' performance when participating in case-solving sessions and when doing their out-of-class work.

2: *Case-solving sessions:* to get the most out of these sessions, the group is divided into two subgroups. There are 30 hrs of case-solving sessions. Through case-method sessions, students are motivated to participate in class and to develop not only their skills in identifying and analysing legal problems but also their oral

expression abilities.

To follow these sessions, students are required to do some legal and judiciary research in Law databases. These sessions will help students to become familiar with legal terms and expressions.

3: *Tutorials and seminars:* The aforementioned activities are completed with tutorials and seminars that are quite useful to solve students' queries about the topics dealt with in lectures and case-solving sessions. Through these tutorials and seminars, the students' out-of-class work can be oriented and monitored.

4: *Autonomous learning or student-centred learning:*

Students' out-of-class work is essential for their learning.

This out-of-class work consists of:

- Reading the materials handed out or set by the professor.
- Information and materials search and analysis.
- Analysing and solving cases set by the professor.
- Personal study of the materials dealt with in the lectures and case-solving sessions.

5: **COURSE PROGRAM**

Module I.- Principles of Patrimonial Law

Lesson 1.- Law and Economic Relationships

Lesson 2.- Law of obligations and Law of property

Lesson 3.- Trading of Goods and Services

Lesson 4.- Ownership and property acquisition

Module II.- Commercial Law

Lesson 5.- Managers and Entrepreneurs

Lesson 6.- Registration and accounting duties

Lesson 7.- Antitrust Law and Intellectual Property Rights

Lesson 8.- Business Entities

Lesson 9.- Corporate Law (I)

Lesson 10.- Corporate Law (II)

Lesson 11.- Negotiable instruments

Lesson 12.- Bankruptcy Law

(*) Although English is widely used in all fields of knowledge, it is a complicated and sometimes misleading language when trying to refer to Spanish Law institutes. This is particularly evident in Civil Law concepts that are quite difficult to translate into legal English.

Course planning

Calendar of actual sessions and presentation of works

The calendar will be presented to the students at the beginning of the course

Bibliographic references of the recommended readings

Facultad de Empresa y Gestión Pública

- Apuntes de Introducción al derecho / Blanca Leach Ros, Inmaculada Llorente San Segundo, Ignacio Moralejo Menéndez , Anunciación Pérez Pueyo . Zaragoza : Prensas Universitarias de Zaragoza, 2014
- Lacruz Berdejo, José Luis : Nociones de derecho civil patrimonial e introducción al derecho / José Luis Lacruz Berdejo . - 7ª ed., rev. y puesta al día por Jesús Delgado Echevarría, Mª Ángeles Parra Lucán Madrid : Dykinson, D. L. 2012
- Sánchez Calero, Fernando : Principios de derecho mercantil / Fernando Sánchez Calero ; edición actualizada por Juan Sánchez-Calero Guilarte . - 20ª ed. (11ª en Aranzadi) Cizur Menor (Navarra): Aranzadi, 2015

Facultad de Ciencias Sociales y Humanas

- Curso de derecho privado / dirección, Emilio M. Beltrán, Fco. Javier Orduña, Ana Belén Campuzano ; autores, Juan Bataller ... [et al.] . última edición, Tirant lo Blanch.
- España : Código civil / edición preparada por José Carlos Erdozain López ; bajo la dirección de Rodrigo Bercovitz Rodríguez-Cano . - 34ª ed. Madrid : Tecnos, 2015
- España : Código de Comercio y leyes complementarias / edición preparada por Mª Luisa Aparicio González . - 39ª ed. Cizur Menor (Navarra) : Civitas, 2015
- España. Constitución, 1978 : Constitución Española / edición, Pedro González-Trevijano Sánchez, Enrique Arnaldo Alcubilla . Ed. Septiembre 2012 Las Rozas (Madrid) : La Ley, 2012
- Introducción al derecho español / Antonio Embid Irujo (coordinación) . - 1ª ed. Madrid : Iustel, 2010
- Lacruz Berdejo, José Luis : Nociones de derecho civil patrimonial e introducción al derecho / José Luis Lacruz Berdejo . - 7ª ed., rev. y puesta al día por Jesús Delgado Echevarría, Mª Ángeles Parra Lucán Madrid : Dykinson, D. L. 2012
- Sánchez Calero, Fernando : Principios de derecho mercantil / Fernando Sánchez Calero ; edición actualizada por Juan Sánchez-Calero Guilarte . - 20ª ed. (11ª en Aranzadi) Cizur Menor (Navarra): Aranzadi, 2015

Facultad de Economía y Empresa

- Apuntes de Introducción al derecho / Blanca Leach Ros, Inmaculada Llorente San Segundo, Ignacio Moralejo Menéndez , Anunciación Pérez Pueyo . Zaragoza : Prensas Universitarias de Zaragoza, 2014
- Lacruz Berdejo, José Luis. Nociones de derecho civil patrimonial e introducción al derecho / José Luis Lacruz Berdejo . - 7ª ed., rev. y puesta al día por Jesús Delgado Echevarría, Mª Ángeles Parra Lucán Madrid : Dykinson, D. L. 2012
- Sánchez Calero, Fernando : Principios de derecho mercantil / Fernando Sánchez Calero ; edición actualizada por Juan Sánchez-Calero Guilarte . - 20ª ed. (11ª en Aranzadi) Cizur Menor (Navarra): Aranzadi, 2015