

## 27335 - Commercial Law

### Información del Plan Docente

<b>Academic Year</b>	2016/17
<b>Academic center</b>	109 - Facultad de Economía y Empresa 228 - Facultad de Empresa y Gestión Pública 301 - Facultad de Ciencias Sociales y Humanas
<b>Degree</b>	454 - Degree in Business Administration and Management 458 - Degree in Business Administration and Management 448 - Degree in Business Administration and Management
<b>ECTS</b>	3.0
<b>Course</b>	4
<b>Period</b>	Half-yearly
<b>Subject Type</b>	Optional
<b>Module</b>	---

### 1. Basic info

#### 1.1. Recommendations to take this course

No previous requirements are needed to take this course. To get the most out of this course, students are recommended to attend and actively participate both in lectures and in case sessions on a regular basis.

#### 1.2. Activities and key dates for the course

Activities and key dates for following the course can be consulted in the web pages of Zaragoza Faculty of Economics and Business.

<http://fecem.unizar.es/>

### 2. Initiation

#### 2.1. Learning outcomes that define the subject

- 1.- Identify Private Law institutes through which patrimonial relationships are governed.
- 2.- Identify and critically evaluate relevant legal information and, in particular, acts and judiciary and administrative decisions.
- 3.- Learn the value of rigorous investigation and follow deontological requirements in her professional activity.
- 4.- Encourage respect for Fundamental Rights and Gender Equality.

#### 2.2. Introduction

## **27335 - Commercial Law**

"Commercial Law" is an optional 2nd term Level 4 course of the Business Administration Degree (in Spanish Grado en Administración y Dirección de Empresas [ADE]).

Through this course, ADE students will develop a basic knowledge of the Spanish Legal System and will be introduced to a wide range of legal topics and issues.

This course introduces prospective ADE graduates to basic Civil and Commercial Contract Law institutes.

### **3.Context and competences**

#### **3.1.Goals**

The main objective of this course is to enable students to know the general structure of the Spanish contractual system and, in particular, the basic rules that regulate business matters. The course aims to contribute to the formation of practitioners by providing them with a basic global legal background to facilitate the development of their valuation, directive, consultancy and managerial skills in any of the different fields that interact in business organizations.

#### **3.2.Context and meaning of the subject in the degree**

"Commercial Law" is an ADE second term optional Level 4 course, with 3 ECTS credits, embedded in the "Law Module".

#### **3.3.Competences**

1. Make decisions and manage business organizations.
2. Know how any of the functional areas that interact in a business organization work.
3. Solve problems.
4. Frame, analyse and synthesize situations.
5. Use their expertise to solve everyday problems.

#### **3.4.Importance of learning outcomes**

This course explores, and facilitates a better understanding of, the context in which businesses operate. The student will become familiar with the social and legal environment in which economic activity takes place.

The student will experience hands-on applications of Contract Law and learn how to interpret Law and how to solve real-life problems.

The student will learn how to access databases containing Legal and Judiciary decisions.

### **4.Evaluation**

Each of both sittings will consist in a single global exam to be taken by every student.

This global exam will be in writing and will be referred to theoretical and practical aspects related to the seven items comprised in the Program. This exam will amount to 100 % of the final grade.

The exam will be assessed over ten points. To pass the exam the student should get at least five out of ten points.

## **5.Activities and resources**

### **5.1.General methodological presentation**

This course combines both theoretical and practical aspects. Its teaching requires a combination of lecturing and case-method-oriented sessions as well as individual out-of-class student work. This out-of-class work will be oriented and monitored by the professor in charge of the course.

### **5.2.Learning activities**

*Lectures:* Lectures by the professor have to be combined with case-solving sessions so that the students can show their analysis and problem-solving skills. The knowledge and skills acquired by attending lectures will enhance students' performance when participating in case-solving sessions and when doing their out-of-class work.

*Case-solving sessions :* to get the most out of these sessions, the group is divided into two subgroups. Through case-method sessions, students are motivated to participate in class and to develop not only their skills in identifying and analysing legal problems but also their oral expression abilities. To follow these sessions, students are required to do some legal and judiciary research in Law databases. These sessions will help students to become familiar with legal terms and expressions.

*Tutorials and seminars :* The aforementioned activities are completed with tutorials and seminars that are quite useful to solve students' queries about the topics dealt with in lectures and case-solving sessions. Through these tutorials and seminars, the students' out-of-class work can be oriented and monitored.

*Autonomous learning or student-centred learning :* Students' out-of-class work is essential for their learning.

This out-of-class work consists of:

- Reading the materials handed out or set by the professor.
- Information and materials search and analysis.
- Analysing and solving cases set by the professor.
- Personal study of the materials dealt with in the lectures and case-solving sessions.

### **5.3.Program**

1. An introduction to commercial contracts.
2. Sales and purchase contracts.
3. Special sales and purchase contracts and other property transfer agreements.
4. Distribution agreements.
5. Transportation contracts.
6. Bank services agreements.
7. Insurance contracts.

**5.4.Planning and scheduling**

The calendar will be presented to the students at the beginning of the course

**5.5.Bibliography and recommended resources**

UPDATED BIBLIOGRAPHY IS AVAILABLE THROUGH THE WEBSITE OF THE LIBRARY:

<http://psfunizar7.unizar.es/br13/eBuscar.php?tipo=a>