

## 61752 - Theoretical foundations of Marketing

Información del Plan Docente	
Academic Year	2016/17
Academic center	109 - Facultad de Economía y Empresa
Degree	555 - Master's in Management, Strategy and Marketing
ECTS	6.0
Course	1
Period	First semester
Subject Type	Compulsory
Module	
1.Basic info	
1.1.Recommendations to take this course	

## 1.2. Activities and key dates for the course

- 2.Initiation
- 2.1.Learning outcomes that define the subject
- 2.2.Introduction
- 3.Context and competences
- 3.1.Goals
- 3.2.Context and meaning of the subject in the degree
- 3.3.Competences
- 3.4.Importance of learning outcomes
- 4.Evaluation
- 5. Activities and resources

### 5.1. General methodological presentation

### 5.2.Learning activities

#### 5.3.Program

- 1. Scientific bases of marketing
- 2. Paradigms, schools of thought and marketing research
- 3. Dissemination of knowledge and research
- 4. Recent contributions to the area of knowledge
- 5. Marketing focus on productivity



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- 6. Co-creation of value
- 7. Analysis of business-customer relationships, and emotions and complaints management
- 8. Consumer responses to the new technologies

## 5.4. Planning and scheduling

# 5.5.Bibliography and recomended resources