

Información del Plan Docente

Academic Year 2017/18

Faculty / School 228 - Facultad de Empresa y Gestión Pública

Degree 429 - Degree in Public Management and Administration

ECTS 12.0

Year 2

Semester Annual

Subject Type Compulsory

Module ---

- 1.General information
- 1.1.Introduction
- 1.2.Recommendations to take this course
- 1.3. Context and importance of this course in the degree
- 1.4. Activities and key dates
- 2.Learning goals
- 2.1.Learning goals
- 2.2.Importance of learning goals
- 3. Aims of the course and competences
- 3.1.Aims of the course
- 3.2.Competences
- 4.Assessment (1st and 2nd call)
- 4.1. Assessment tasks (description of tasks, marking system and assessment criteria)
- 5.Methodology, learning tasks, syllabus and resources
- 5.1.Methodological overview

The learning process designed for Organization and Human Resources Management is based on:

Theoretical exposition, the main teaching method for in-person classes though students participation will be used. This variation of the method is in favor of teacher-student interaction and so student-student interaction. It is appropriate for developing general competences.



5.2.Learning tasks

- 1 Theoretical classes. Work and individual study. Masterful class to present the main contents specified in the program. Students will have to complement explanations with recommended readings. The teacher will incentive the students participation in order to motivate individual study. Explanations will not only be theoretical but emphasize in practicing utility of transmitted knowledge, giving as many examples as possible. Masterful classes are this way an open space to ask, dialogue, debate and solve doubts too. The goal is to encourage critic attitude and thinking.
- 2 Practice classes. Work and individual study. Development of the problem/exercise in the classroom, and deliver to the teacher. Practical classes allow us to put the theory into practice, and show the team work skills, as well as the interpersonal communication abilities. Students will have to solve the practices and proposed exercises, taking theory in account as much as complementary readings. After each theoretical class, a group of practices will be proposed to be solved individually or by group work. The public presentation and/or correction will always happen in the next practical class, so students can have at least one week to find the solution. Punctually case method can be used.
- 3 Seminars and tutorial activities: students work will be supervised, in order to clear doubts or make complementary practices
- 4 Autonomous work. Study activities, search and analysis of information, individual and/or group practices, and its solution.
- 5 Evaluation activities
- 6 Organization and Human Resources management is a general and descriptive subject that shows us a global vision of organizations, and of business in particular, analyzing their most generic management problems. It introduces students in the knowledge framework used by economists to deal with these issues, that can be applied to all kind of organizations and specially to business. It's based upon several sources: the Economy of the Organizations, the standard economic tools used by business economics, as well as the human resources classic management.

5.3.Syllabus

Lesson 1 Conceptual introduction: Economy, Organization, and Business

- 1.1 Showing the concepts
- 1.2 Making decision problem
- 1.3 Organization problem
- 1.4 Technologically distinguishable phases
- 1.5 Efficiency

The specific objectives in this unit are that the students:

- Know a basic economic concept map about the subject aim
- Understand which the main economic problems are



Lesson 2 Organization elements 2.1 Resource owners 2.2 Opportunity cost 2.3 Production function 2.4 Recompense and utility function 2.5 Necessary and sufficient conditions The specific objectives in this unit are that the students: • Know the concepts/arguments/elements that form every organization Are able to know when an organization should be created, and what it is necessaty to consider for it Lesson 3 Organization problems in a primitive economy 3.1 Formal presentation of the problem 3.2 Specific work organization: division guidelines 3.3 Excess sharing 3.4 Final consideration and conclusions The specific objectives in this unit are that the students: · Understand organizations as the division of work and specialization consequence, and the criteria to task distribution · Deduce when either prices or authority have to be applied **Lesson 4 Organizational systems**

4.1 Variables that determine the different systems

4.2 Systems functioning

4.3 The Market

4.4 The State



4.5 Self-management business
4.6 Business with entrepreneur
The specific objectives in this unit are that the students:
 Understand the guidelines to design any organization Are able to analyze the pros and cons of alternative organization models and understand when alternatively they can run properly
Lesson 5 Administration system
5.1 Administration functions
5.2 Evolution of the concept
5.3 Administration system
5.4 System administrator or manager concept
5.5 Administrative cycle
5.6 Information system
5.7 Information flows in PMBO
The specific objectives in this unit are that the students:
 Understand what administration is, and the managers role Deduce the administrative cycle and information importance, and their application to PMBO
Lesson 6 Planning
6.1 Planning concept
6.2 Plans classification
6.3 Planning stages
6.4 Making decision guidelines
6.5 Planning advantages and disadvantages

The specific objectives in this unit are that the students:



- · Understand planning as the first administrative function, and so its different faces or concepts
- Understand its different phases, the making decision that implies, and the inherent criteria either explicit or implicit

Lesson 7 Making decision

- 7.1 ordering the information
- 7.2 Making decision criterion
- 7.3 Decision trees: sequential planning

The specific objectives in this unit are that the students:

- Understand how information is classified and become operational through the making decision process.
- Know how to apply decision criteria, and the decision tree tool

Lesson 8 Temporal planning

- 8.1 Alternatives for temporal planning: Gantt chart
- 8.2 Pert-Cpm procedures

The specific objectives in this unit are that the students:

· Are able to easily use the temporary programming and control process techniques

Lesson 9 Real company: internal analysis

- 9.1 Firm concept
- 9.2 Subsystem components. Resulting components
- 9.3 Business classification: Unit vs. group
- 9.4 Costs

The specific objectives in this unit are that the students:

- Know the main axes to analyze any organization-business
- Are able to understand the perspectives of business concept, depending on the features that can be shown
- · Understand the cost analysis, and its key relevance for the business survival.

Lesson 10 Environment: external analysis

- 10.1 The sector: general and specific analysis
- 10.2 Market structures. Evolutionary process



10.3 New, mature and declining sectors
10.4 Strategies
The specific objectives in this unit are that the students:
 Understand the forces that condition the business operation in each sector Are able to deduce strategies depending upon the sector features
Lesson11 The Market
11.1 Commercial system
11.2 Marketing-mix
11.3 Product decision making
11.4 Price decision making
The specific objectives in this unit are that the students:
 Understand the relevance of interaction with markets and the variables that determine it Have a guideline to decide about product and prices
Lesson 12 Business creation and development
12.1 Ordering the process
12.2 Business plan
12.3 The moment of truth
12.4 Everyday managing
The specific objectives in this unit are that the students:
 Know the steps, process and different considerations to have in mind when creating a business or a company Understand the importance of the installation, how determine the future, and the daily routines that will come after it
Lesson 13 Organization, management and control
13.1 Organizational structures and organization
13.2 Management systems



13.3	Control	phases
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13.4 Control classes and systems

The specific objectives in this unit are that the students:

- Understand what the organizational structure is, and the key relevance of its election
- Understand the key phase of the control, its different appearances and strategic role

Lesson 14 The objectives and scorecard

- 14.1. The objectives as a basis for planning
- 14.2. Company Goals
- 14.3. Analysis of the operability of objectives
- 14.4. The balanced scorecard

The specific objectives in this unit are that the students:

● Understand that the process of planning is based on the concept of objective

● Understand the process of harmonizing them

● Deduct the balanced scorecardas a guide and reference of the objectives

Lesson 15 Motivation and incentives

- 15.1. How get that people work non-stop: compensation
- 15.2. Verbal agreements and business with businessman
- 15.3. Cultural factors
- 15.4. Sophisticating the system. The real world

The specific objectives in this unit are that the students:

● Understand the problem, and why it is not possible to fix it with the remuneration



● Deduct the successful formula of the business with businessman

● Deduct how necessarily companies have to seek other routes that pass through cultural values, and the analysis of the utility function

Lesson 16 The coordination problem

- 16.1. Presenting the problem
- 16.2.Design of information/communication systems
- 16.3. Restructuring activities

The specific objectives in this unit are that the students:

● Know how to find the needs of coordination in the various assumptions

● Understand the alternative solutions, and when to apply one or the other

Lesson 17 Schools and theories of the organization

- 17.1 The Jungle of Theories of Management
- 17.2 The study of organizations

The specific objectives in this unit are that the students:

● Check how various schools and approaches have contributed to the study and understanding of the many facets of organizations

Lesson 18 The evolution to quality

- 18.1. Introduction and background
- 18.2.Costs of non-quality
- 18.3. How are companies organized?



18.4.The teamwork

The specific objectives in this unit are that the students:

● Understand what is total quality, its genesis, and its organizational implications

● Deduct the impact that will have the TQM in the organization

Lesson 19 Strategic management of human resources

19.1. From the Administration to the strategic management

19.2. Business strategy and human resources management

19.3. Theoretical Model: strategic objectives and strategic options

The specific objectives in this unit are that the students:

● Link the individual motivation with the company strategy

● Know how to establish both objectives and strategic options

Lesson 20 The people management

20.1. Organizational Culture

20.2. Human Groups

20.3. Motivation as a management tool

20.4. Leadership and Leadership Styles

The specific objectives in this unit are that the students:

● Understand the importance of the process of synchrony between people, both individually and in groups

● Know and understand the different ways to lead and motivate.



Lesson 21 Analysis of jobs

21.1.Objectives	of the analysis
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21.2. Information Collection

21.3. Methods of Analysis

21.4. Analysis Results

The specific objectives in this unit are that the students:

● Understand the usefulness and importance of this task for all organizations

● Know how to implement the appropriate procedure and generate the final report

Lesson 22 Planning human resources

22.1.Planning human resources

22.2.Career Planning

The specific objectives in this unit are that the students:

● Know how to use the methods of forecasting needs

● Know how to design career paths, promotions and transfers

Lesson 23 Recruitment and selection

23.1. The importance of human capital

23.2.Job profiles, recruitment and selection

23.3. Tests, interviews and references

23.4. Final phase



	The	specific	objectives	in	this	unit are	that the	students:
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● Know how to carry out a complete process, both recruitment and selection

Lesson 24 The training process

- 24.1. Detection and analysis of needs
- 24.2. Technical Training
- 24.3. Implementation, evaluation and monitoring of the program

The specific objectives in this unit are that the students:

● Understand the strategic importance of training

● Learn the techniques and know how to implement them

Lesson 25 Rating jobs

- 25.1. Objectives and assessment process
- 25.2.Qualitative but nonanalytical methods
- 25.3. Quantitative analytical methods

The specific objectives in this unit are that the students:

● Understand the usefulness of assessing the job

● Know how to apply all the techniques

Lesson 26 Performance rating

- 26.1. Purpose of evaluation
- 26.2. Evaluation approaches and methods



26.3. Stages in the evaluation

The specific objectives in this unit are that the students:

● Understand the usefulness of assessing the performance

● Know how to do it

Lesson 27 The remuneration system

27.1. The remuneration and retributive justice

27.2.Level and payment structure

27.3. Design criteria remuneration system

27.4. Types of compensation systems

The specific objectives in this unit are that the students:

● Understand what the payment structures, criteria and types of systems are

● Derive their applicability depending on the specific cases

5.4. Course planning and calendar

This subject is made in a way that in person classes fits lessons and weeks, with a width of three weeks to take in account punctual problems of scheduling. So the suitable rhythm of study and work can be worked out by on line and in person students, from the very first moment they sign up in the subject. Each week It has more than two hours of theory, and less than two of practice. Four hours in total. All the information, theory and practices are at the ADD of the University of Zaragoza, in spite of new information that is updated weekly also by publishing it at the ADD https://moodle2.unizar.es/add/.

Working time (in hours):

Attendance to theoretical classes: 85 Attendance to practical classes: 30

Presentations works: 5 Tutoring assistance: 30

Autonomous work of students (problems, preparation cases, etc.): 145

Exams and work: 5

Total student work: 300 (12 ECTS)



5.5.Bibliography and recommended resources

[BB: Basic bibliography / BC: Complementary bibliography]

ВВ	Bueno Campos, Eduardo. Economía de la empresa : análisis de las decisiones empresariales / Eduardo Bueno Campos, Ignacio Cruz Roche, Juan José Durán Herrera . Reimp. 2002 Madrid : Pirámide, D.L. 2002 El factor humano en las relaciones laborales : manual de dirección y gestión /
ВВ	coordinador, Antonio Leal Millán; [autores], Marisa Román Onsalo, Ana Alfaro de Prado Sagrera, Lucía Rodríguez Félix [1ª ed., reimpr.] Madrid: Pirámide, 2001 Gómez-Mejía, Luis R.: Gestión de recursos humanos / Luis R. Gómez-Mejía, David B. Balkin, Robert L. Cardy 8ª ed.
D.D.	Madrid [etc.]: Pearson Educación, D.L. 2016 Koontz, Harold. Elementos de administración / Harold Koontz, Heinz Weihrich; traducción Julio Coro Pando;
ВВ	revisión técnica Gustavo Palafox de Anda . - 5a. ed. (4a. ed. en español) Madrid [etc.] : Mac Graw-Hill, D.L. 1993 Casos y cuestiones de economía de la
BC	empresa / coordinación, Carmen Barroso Castro Madrid : Pirámide, D.L. 1996 Koontz, Harold. Administración : una perspectiva global y empresarial / Harold
ВС	Koontz, Heinz Weihrich, Mark Cannice 14ª ed. México [etc.]: McGraw-Hill, cop. 2012 Luque de la Torre, María Angeles. Curso práctico de Economía de la Empresa : Un
ВС	enfoque de organización / María Angeles Luque de la Torre, Yolanda Bueno Hernández, Begoña Santos Urda Madrid : Edicones Pirámide, 2001 Moreno-Luzón, María D Gestión de la calidad y diseño de organizaciones : teoría
ВС	y estudio de casos / María D. Moreno-Luzón, Fernando J. Peris Bonet, Tomás González Cruz Madrid : Prentice Hall, D.L.2000 Porter, Michael E Estrategia competitiva :
ВС	técnicas para el análisis de los sectores industriales y de la competencia / Michael E. Porter 34a. imp. México : Compañía editorial continental, 2004 Rodrigo Illera, Carlos. Fundamentos de
ВС	economía de la empresa / Carlos Rodrigo Illera [2a. ed.] Madrid : Ediciones Pirámide, 1992-1993



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BC

29007 - Organisation Management and Handling Human Resources

Serra Ramoneda, Antonio. Mercados, contratos y empresa / Antonio Serra Ramoneda . - 2ª ed. corr. y ampl. Bellaterra : Universitat Autònoma de Barcelona, Servei de Publicacions, 2003 Suárez Suárez, Andrés Santiago. Curso

de introducción a la economía de la empresa / Andrés S. Suárez Suárez . - [4a.

ed. rev. y amp.] Madrid : Pirámide, D.L.

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